

Reg. Number 35197/06/B/96/101

### ANNUAL FINANCIAL REPORT FOR THE YEAR 2017

According to Art. 4 of Law 3556/2007 and the executive decisions of the Board of the Exchange Commission



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### STATEMENT BY MEMBERS OF THE BOARD

In accordance with Article 4, paragraph 2 of Law 3556/2007

The members of the Board of Directors of the company under the name "PAPERPACK INDUSTRIAL COMPANY FOR PRINTING, CELLULOSE AND CARTON PACKAGING" and the distinctive title PAPERPACK S.A.:

- 1. Ioannis TsoukaridIs, President of the Board of Directors and CEO
- 2. Korina Fassouli, Vice-President of the Board of Directors,
- 3. Juliana Tsoukaridis, Member of the Board of Directors,

in our above capacity, hereby declare and certify that to the best of our knowledge:

- (a) The accompanying annual financial statements of PAPERPACK SA for the period from January 1 to December 31, 2017, which have been prepared in accordance with the International Financial Reporting Standards as adopted by the European Union, fairly represent the assets and liabilities, equity, cash flows and results for the period ended 31 December 2017 of PAPERPACK SA in accordance with the provisions of paragraphs 3 to 5 of of article 4 of Law 3556/2007, and
- (b) the attached Annual Report of the Board of Directors of PAPERPACK SA illustrates in a true manner the information required under paragraphs 6 to 8 of article 4 of Law 3556/2007.

	Kifissia, 20 March 2018	
	Certified,	
President and CEO	The Vice President	The member of the Board
John Tsoukaridis	Korina Fasouli	Tzouliana Tsoukaridis
ID No. AM 644642	ID No. P 110434	ID No. T 196593



#### INDEPENDENT AUDITOR'S REPORT

To the Shareholders of "PAPERPACK INDUSTRIAL & COMMERCIAL S.A"

### **Report on the audit of the Financial Statements**

### **Opinion**

We have audited the accompanying financial statements of PAPERPACK SA, which comprise the statement of financial position as at December 31, 2017, the company's statement of comprehensive income, statement of changes in equity and statement of cash flows for the year then ended, and notes to the financial statements, including a summary of significant accounting policies.

In our opinion, the financial statements present fairly, in all material respects, the financial position of the Company PAPERPACK SA as at 31<sup>st</sup> of December 2017, its financial performance and its cash flows for the year ended in accordance with International Financial Reporting Standards, as adopted by the European Union and comply with the statutory requirements of Codified Law 2190/1920.

### **Basis for opinion**

We conducted our audit in accordance with International Standards on Auditing (ISAs), as they have been transposed into Greek Law. Our responsibilities under those standards are further described in the "Auditor's responsibilities for the audit of the financial statements" section of our report. During our audit we remained independent of the Company in accordance with the International Ethics Standards Board for Accountants' Code of Ethics for Professional Accountants (IESBA Code) that has been has been transposed into Greek Law, and the ethical requirements that are relevant to the audit of the financial statements in Greece and we have fulfilled our other ethical responsibilities in accordance with the current legislation and the requirements of the IESBA Code. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

### **Key audit matters**

Key audit matters are those matters that, in our professional judgment, were of most significance in our audit of the financial statements of the current period. These matters\_and the associated risks of material misstatement were addressed in the context of our audit of the financial statements as a whole, and in forming our opinion thereon, and we do not provide a separate opinion on these matters.

### **Key audit matter**

### Impairment of non-current assets

Notes 5 and 8.1 of the attached financial statements refer to non-current assets, and in particular to recognized goodwill of  $\in$  265 thousand and available-for-sale financial assets of  $\in$  179 thousand. In accordance with the applicable accounting framework, it is required to assess at each financial statement date whether there is evidence of impairment of those items and, if appropriate, this impairment is required.

The above assets are allocated to the following cash-generating units: 1. Carton packaging and 2. Promotional materials.

We have focused on this area as management has identified the recoverable amount of each cash-generating unit as the largest amount between the fair value less costs to sell and value in use.

This requires management's judgment about the future results of these units and the discount rates applied to projections of future cash flows.

Management's judgments relate to variables such as average revenue growth and future operating profit before financial and investing activities, depreciation and amortization.

### Revenue recognition

Note 3.17 of the accompanying financial statements makes reference to the accounting policy related to the recognition of revenue.

The company's income as analyzed in note 17 is derived from sales of produced carton packaging , trade in promotional materials and services.

We have focused on this area as International Standards on Auditing (ISAs) assume that there is a risk of fraud in revenue

### How our audit addressed the Key audit matter

We evaluated the overall impairment test conducted by management, including the process of reviewing and approving the impairment rating models.

Our audit approach included the following basic procedures:

- We compared key assumptions, which were used in the management's valuation models, market trends and assumptions used in previous years.
- We examined the mathematical precision of the cash flow models and agreed the related data with the approved business plans.
- We have evaluated the credibility of management's forecasts by comparing the actual performance against previous estimates.
- We reviewed the discount rate.

Based on the procedures we performed, we did not detect any exceptions and we believe that management's assumptions and estimates were within a reasonable range.

We examined the wide-ranging control of the company's environment and the specific safeguards for monitoring income generation, ordering and executing the production of the ordered products up to the invoicing and subsequent collection.

We conducted detailed revenue review procedures and substantive audit procedures on a sample of transactions in order to obtain reasonable assurance about the recognition and accounting of revenue.





Key audit matter	How our audit addressed the Key audit matter
recognition. That is why we focused on examining the existence of transactions and the recording of revenue in the appropriate fiscal year.	Based on the procedures we performed, we did not find any exceptions.

### **Other Information**

The members of the Board of Directors are responsible for the Other Information. The Other Information is included in the Management Report of the Board of Directors, which is referred to in the "Report on Other Legal and Regulatory Requirements", the Statements of Members of the Board of Directors and any other information required by specific provisions of the law or the Company has voluntarily incorporated into the Annual Financial Report provided by Law 3556/2007 but does not include the financial statements and the audit report thereon.

Our opinion on the financial statements does not cover the Other Information and we do not express an audit opinion or other form of assurance thereon.

In connection with our audit of the financial statements, our responsibility is to read the Other Information identified above and, in doing so, consider whether the Other Information is materially inconsistent with the financial statements or our knowledge obtained in the audit, or otherwise appears to be materially misstated. If, on the basis of the work we have done, we come to the conclusion that there is a material misstatement in the Other Information, we are obliged to report this fact. We have nothing to report about this issue.

### Responsibilities of management and those charged with governance for the financial statements

The Board of Directors is responsible for the preparation and fair presentation of the financial statements in accordance with International Financial Reporting Standards, as adopted by the European Union and comply with the requirements of internal control as management determines are necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, the Board of Directors is responsible for assessing the Company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Company or to cease operations, or has no realistic alternative but to do so.

The Audit Committee (article 44 of Law 4449/2017) of the Company has the responsibility to supervise the financial reporting process.

### Auditor's responsibilities for the audit of the financial statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs, as they have been transposed into Greek Law, will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements. As part of an audit in accordance with ISAs, as they have been transposed into Greek Law, we exercise professional judgment and maintain professional skepticism throughout the audit.

We also:

- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or
  error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is
  sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement
  resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery,
  intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Company's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Company's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Company to cease to continue as a going concern.





• Evaluate the overall presentation, structure and content of the financial statements, including the disclosures, and whether the financial statements represent the underlying transactions and events in a manner that achieves fair presentation.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

We also provide those charged with governance with a statement that we have complied with relevant ethical requirements regarding independence, and to communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, related safeguards.

From the matters communicated with those charged with governance, we determine those matters that were of most significance in the audit of the financial statements of the current period and are therefore the key audit matters.

#### Report on other legal and regulatory requirements

### 1. Additional Report to the Audit Committee

Considering that the management is responsible for the preparation of the Board of Directors' Statement and the Corporate Governance Statement contained in this report, pursuant to the provisions of paragraph 5 of Article 2 of Law 4336/2015 (Part B) we note that:

- a) The Board of Directors' Report includes a corporate governance statement that provides the information specified in Article 43bb of the Codified Law. 2190/1920.
- b) In our opinion, the Management Report of the Board of Directors has been prepared in accordance with the applicable legal requirements of articles 43a and paragraph 1 (c and d) of article 43bb of Codified Law 2190/1920 and its content corresponds to the attached financial statements for the year ended 31/12/2017.
- c) Based on our knowledge of our company and its environment, we have not identified material inaccuracies in the Board of Directors' Report.

### 2. Supplementary Report to the Audit Committee

Our opinion on the accompanying financial statements is consistent with our Supplementary Report to the Audit Committee of the Company provided for in Article 11 of the European Union Regulation (EU), n. 537/2014.

### 3. Provision of Non-Auditing Services

We did not provide the Company with non-audit services prohibited in accordance with Article 5 of the European Union (EU), n. 537/2014.

### 4. Appointment of Auditor

We were first appointed as Certified Auditors of the Company with the decision of the Annual General Meeting of Shareholders dated 30/06/2008. Since then, our appointment has been continuously renewed for a total period of 10 years, based on the decisions of the Ordinary Annual General Meeting of Shareholders.



Palaio Faliro, 20/3/2018 The Certified Public Accountant Michail Papazoglou

SOEL Reg. No.: 22921, ELTE Reg. No.: 1642 MAZARS Certified Public Accountants Business Advisors S.A. Amfitheas Av. 14 -175 64 Palaio Faliro SOEL Reg. No.: 154, ELTE Reg. No.: 17





# ANNUAL REPORT OF THE BOARD OF DIRECTORS Presented to the Annual General Meeting of Shareholders «PAPERPACK S.A.» on the Financial Statements for the year 1 January 2017 to December 31, 2017



Dear Shareholders,

We issue its financial statements in accordance with International Financial Reporting Standards as adopted by the European Union , and this Directors' Report for the financial year from 1 January 2017 to 31 December 2017. This report was written in accordance with the relevant provisions of Article 107 paragraph 3 of CL 2190/1920 , Article 4 of Law 3556/2007 and delegated the same Law Board's decisions SEC. This report accompanies the financial statements for the year 2017 (01.01.2017-31.12.2017) and contains the corporate governance statement .

### A. Annual Review - Changes in financial figures of the Company ANNUAL REVIEW

Despite the negative operating framework, which is formed by the ninth consecutive year of recession of the Greek economy, the company managed to maintain its profitability levels compared to the previous year. Moreover, the most important events of the current year were the increase of the company's turnover and the investment in tangible assets amounting to over 2.800 thousand €, which lays the foundation for the enhancement of the company's competitiveness while maintaining the quality of its products.

### **Development Activities - Changes in financial figures of the Company and the Company**

The Key financials and ratios of the Company are structured as follows:

The company's sales totaled  $\in$  15.692 thousands compared to  $\in$  15.247 thousand of their respective sales in 2016, an increase of 2,92%.

The operating profit (EBIT) of the company for the fiscal year 2017 amounted to  $\in$  2.273 thousands compared to  $\in$  2.192 thousand in the year 2016, an increase of 3,69% as a consequence of the increase of gross margin compared to the previous year. The Gross profit margin is slightly increased, compared to the previous year and amounted to 29,18% (2016 : 28,47 %).

The financial cost of the company decreased by 1,90 % and amounted to 258 thousands  $\in$  (2016: 263 thousands  $\in$ ), due to the refinancing of the company's bank loans with a new bond loan at a lower interest rate compared with the interest rate of its previous loans.

The company's profit before tax amounts to  $\in$  2.016 thousand compared to gains of  $\in$  1.931 thousands in the previous year. The tax charge (current and deferred) in the Company amounted to 621 thousand  $\in$ , forming post-tax gains of  $\in$  1.395 thousands.

The company's current assets which consist of inventories, receivables and cash equivalents, demonstrate an increase of 10,67% compared to the previous year. The ratio Current assets to current liabilities amounts to 1,96 versus 1,77 in the previous year. This change of current assets to current liabilities ratio arises from the increase in the company's inventories and cash and cash equivalents at 31/12/2017, compared to 31/12/2016.

The company's liabilities relate primarily to bond loan of  $\in$  7.292 thousand (2016:  $\in$  4.884 thousand), representing the 66,43% of total liabilities (2016: 58,18%).

Other current liabilities of the company, other than borrowings , increased by € 145 thousands



which equals the percent of 4,43%. This increase is largely due to the increase of the company's liabilities towards its supplies, amounting  $\in$  161 thousand, compared to the previous year, as well as to the increase of the current tax liabilities, amounting  $\in$  96 thousand, while, other current liabilities decreased up to  $\in$  111 thousand, compared to the previous year.

Finally, the Company presented positive operating Cash Flows of  $\in$  1.324 thousands (2016: positive operating Cash Flows of  $\in$  1.713 thousands). This increase led to an increase in company's cash and cash equivalents, by  $\in$  615 thousands.

### B. Important Events

During the year 2017 and until the date of this report, the following important facts took place:

- On 21/4/2017, the Annual General Meeting of PAPERPACK SA resolved the following:
  - 1. The approval of the Annual Financial Statements of the Company for the year 2016 and the reports of the Directors and the Auditor.
  - 2. The discharge of the Directors and the Auditors from any liability for the fiscal year 2016.
  - 3. The approval of the list of results of the year 2016 (01/01/2016-31/12/2016).
  - 4. The approval of the proposal of the Board to distribute a dividend for the year 2016.
  - 5. The authorization in accordance with paragraph 1 of article 23 of Codified Law 2190/1920, to the members of the Board and directors of the company to attend Board Meetings and to the manage companies (associated), which serve the same or close purposes to the company.
  - 6. The approval of the remuneration paid to the members of the Board for the year 2016 and the approval of remuneration for the fiscal year 2017.
  - 7. The election, of the company "MAZARS S.A." (ELTE Reg. No. 17) for the statutory audit of the fiscal year 1/1 31/12/2017 and set their remuneration.
  - 8. Issue of a common bond loan of up to 2.500.000,00 €, with a five-year duration, and approval of its terms of issue, which will be used to finance an equitable investment plan of the company, for the purchase of mechanical equipment.
  - 9. Election of the Control Committee, in accordance with Article 44 of Law. 4449/2017, as in force
- The company implements an investment plan for the modernization of its mechanical equipment of approximately € 3,5 million. Most of this investment has been completed within the fiscal year 01/01 31/12/2017.

### C. Risks and uncertainties

### Financial Risk Factors:

The Company's activities expose it to a variety of financial risks including foreign exchange risk, credit risk and liquidity risk.

The Company's strategy on financial risks focuses on the effort to minimize the potential adverse effects of these and is moving away from strategic forecasts and estimates, which are used to other profit from fluctuations in factors such as currencies, interest rates, etc. For this reason, the appropriate hedging methods of these risks are being used, always to the protection of the results of the Company. The Company does not engage any speculative transactions or transactions that are not related to trade,



investment and financial activities.

### i) Foreign Exchange Risk

The Company is not exposed to high foreign exchange risk due to the fact that the majority of transactions are carried out in Euros. Furthermore, the Company has no investments in foreign companies or investments foreign currency clause, as a result of that there is no foreign exchange risk relating to assets. The possible foreign exchange risk is negligible, due to the fact that it arises from possible imports of goods invoiced in foreign currencies. This foreign exchange rate risk is created by the prospect of future transactions and the difference of the corresponding rate between the date of the transaction (export or import) and the date which the transaction is completed (recovery requirement or payment obligation). The foreign exchange risks are negligible, since they arise from low-value transactional activity.

### ii) Interest rate Risk

This risk derives from the likelihood of increased short-term and long-term interest rates, since the total borrowings of the Company are in respect of floating rate loans.

On a daily basis, the working capital is covered primarily by the operational cash flows of the company. The sensitivity analysis presented in the following table includes all financial instruments affected by interest rate changes and is based on the assumption that the balance of these financial instruments at the end of the period remained unchanged throughout the year.

Sensitivity to interest rate risk has been identified in a 0.5% change in interest rates, which is the best estimate of the management for a possible change.

	Interest	Borrowings with floating interest rate	% Change in interest rate	Effect in profits	Effects in equity
Year 2017	Euribor	7.286.011	0,50%	36.430,06	25.865,34
tear 2017	EURIDOR	7.286.011	-0,50%	(36.430,06)	(25.865,34)
Year 2016	Euribor	4 077 102	0,50%	24.385,97	17.314,04
rear 2016	EULIDOL	4.877.193	-0,50%	(24.385,97)	(17.314.04)

### iii) Credit risk

The financial situation of clients is constantly monitored by the Company's Management which controls the size of the provision of credit and the credit limits of clients' accounts. Where there is a probability of non-recoverable claims, provisions for doubtful debts can be made. Any further deterioration in market conditions that would lead to a general inability to collect receivables from clients, could cause liquidity problems in the Company.

The company's maximum exposure to credit risk is as follows:

Amounts are expressed in € '	31/12/2017	31/12/2016
Available for sale financial assets	178.727,00	178.727,00
Other non current assets	95.210,19	101.826,87
Trade and other receivables	4.198.412,61	4.473.260,42
Cash and cash equivalents	3.238.084,25	2.623.321,89
Σύνολο	7.710.434,05	7.377.136,18

The commercial risk which is associated with the concentration of turnover in a small number of clients, is addressed through the efforts of the company's management to expand its customer list and to develop the activity to new markets.



### iv) Liquidity Risk

Liquidity risk is the risk that the company will be unable to meet its financial obligations when these become due. This risk is limited, as the company ensures to maintain sufficient cash and credit limits with its collaborating bank institutions.

For the prevention of liquidity risk, the company conducts a rolling cash flow forecast of six months, in order to ensure that it has sufficient cash available to meet its operating needs, including the coverage of its financial obligations. This policy does not take into account the possible impact of extreme circumstances that cannot be predicted.

The following table summarizes the maturity dates of the financial liabilities of the company, which are presented in the balance sheet, at discounted prices, based on payments resulting from the relevant loan agreements or agreements with suppliers.

Financial liabilities as at 31/12/2017						
Amounts are expressed in € '	<6 months	6 months to 1 year	1 to 5 years	5 years <	Adjustment to fair value	Total
Trade and other payables Borrowings	1.761.399,26 500.000,00 <b>2.261.399,26</b>	1.699.674,39	0,00 4.685.150,11 <b>4.685.150,11</b>	0,00 406.941,83 <b>406.941,83</b>	0,00 0,00 <b>0,00</b>	2.113.679,11 7.291.766,34 <b>9.405.445,45</b>
Financial liabilities as at 31/12/2016						
Financial liabilities as at $31/12/2016$ Amounts are expressed in $\mathfrak C$	<6 months	6 months to 1 year	1 to 5 years	5 years <	Adjustment to fair value	Total

The tables above illustrate the repayment of the company's existing liabilities at the date of the financial statements in accordance with the relevant agreements with the counterparties. The amounts depicted relate to the repayment of interest and capital. For interest bearing floating rate interest, the last interest rate was been used.

### D. Prospects for 2018 - Expected Evolution

As the current conditions do not allow establishing reliable and objective forecasts, the company's management estimates that in 2018, the company's turnover will remain at the same levels as those of 2017.

The objective of the Board for the next year is to maintain its Earnings before Interest, Taxes, Depreciation, Amortization, (EBITDA) to a level over € 2.400 thousand and to achieve profit after tax, in order to strengthen the equity and the company's liquidity.

There are no other significant events subsequent to December 31, 2017, which should either be disclosed or diversified in the published financial statements.

#### E. Alternative Performance Measurement Indicators

The company's management monitors the following performance measurement indicators:

### (a) EBITDA

The EBITDA ratio refers to earnings before interest, taxes, depreciation and amortization and results from the statement of comprehensive income, by adding the operating results before taxes, financial and investment results and the depreciation and amortization amount for the year. The EBITDA ratio of the Company amounted, in 2017, to  $\in$  2.761 thousand, compared to  $\in$  2.632 thousand in 2016,



achieving an increase of 4,91%.

### (b) EBITDA / Total net interest expense

This ratio refers to the amount of coverage of interest payables resulting by loan obligations of the company, by earnings before interest, taxes, depreciation and amortization.

In the numerator is shown the EBITDA ratio as calculated in (a) above, while the denominator contains the interest payable resulting from bank loans minus interest income. This ratio increased to 10,74 in 2017, compared to 10,37 in 2016. This ratio is presented as part of the company's liabilities to credit institutions, bondholders, and for use by the company's shareholders.

### (c) Total net liabilities / Total equity

This ratio refers to the balance between equity and foreign capital. The numerator results if in the total liabilities shown in the Statement of Financial Position, cash is removed, while the denominator results directly from the Statement of Financial Position. This ratio amounted up to 1,29 in 2017 versus 1,13 in 2016. This ratio is presented as part of the company's liabilities to credit institutions, bondholders, and for use by the company's shareholders.

### (d) Net debt liabilities / EBITDA

This ratio refers to the amount of coverage of loan liabilities by earnings before interest, taxes, depreciation and amortization. The numerator results if the sum of long and short term borrowings shown in the Statement of Financial Position is decreased by cash, while the denominator arises as calculated in (a) above. This ratio amounted to 1,47 in 2017 versus 0,86 in 2016. This ratio is presented as part of the company's liabilities to credit institutions, bondholders, and for use by the company's shareholders.

### F. Branches

The Company maintains a branch office at the address of Matsa 25, Kifissia.

### G. Corporate Social Responsibility (Environment – Personnel)

Management of "PAPERPACK S.A." is very sensitive to issues of corporate social responsibility regarding the protection of the environment, the responsibility towards the people of the Company and the offer to society through various sponsorships and activities.

The respect for the environment and the contribution to recycling, are inherent guidelines of its strategy.

The company follows a path of sustainable development, by operating its activities in a manner that ensures environmental protection and by securing the health and the safety of its employees.

The executives of the Company are in a harmonious cooperation with the General Directorate and each other. The Company's policy is the attraction of high-level personnel for optimal and timely meet of its needs and the establishment of an evaluation process of recruitment based on objectivity and integrity, through transparent procedures. The infrastructure of the Company, its long history and the current economic situation permit the immediate replenishment of the executives, without significant impact on the course of business operations.

The Company is inseparably connected within the community it operates. It recognizes its responsibility towards society and the environment. It respects the principles and values that characterize our culture, respect for humanity, human dignity and equal opportunities, respect for the environment we have



inherited, and the improvement of living standards and quality of life.

The "Footprint" of Corporate Social Responsibility concerns employees, consumers who are showing increasing interest in the social and environmental "credentials" of the companies they deal with, in local communities that want to "share" principles and values with local companies.

It also applies to shareholders who reward responsible corporate behavior and attitude, as well as to similar businesses in Europe, seeking to operate in a single European and international framework of principles.

It is about the generations to come, who expect to receive a world of respect for man and the environment.

The Company, in line with the European practice in this field, which essentially constitutes the "volunteering" of enterprises and contributes to the objectives of sustainable development, demonstrates work in the following areas:

- encourages the involvement of its staff in voluntary actions,
- · ensures the safety of personnel,
- ensures the reduction of energy consumption,
- systematically applies a recycling program within workplaces and uses environmentally friendly materials.
- provides internships for universities' students, in order to gain valuable work experience in a decent work environment.

### H. Related Party Transactions

Related parties under I.A.S 24 include affiliates, companies with common ownership and/or management of the company, associated companies, as well as the members of the Board and its management company. The company supplies goods and services to the related parties.

The company's sales to related parties are primarily sales. The sales prices, compared to the sales to third parties, are being set by the cost plus a minimized marginal profit.

Compensation to members of the Board relates to fees paid to the Executive Board members.

The remuneration of directors, relates to fees for services relating to subordination.

Below are presented some important transactions during the review by the company and related parties as defined by IAS 24:

The remuneration of directors and members of management of the Company amounted during 1.1-31.12.2017 to € 1.020.255,91 in comparison to € 1.014.093,44 last year. Broken down by type of expenditure the amounts granted are as follows:

Amounts are expressed in € '	1/1- 31/12/2017	1/1- 31/12/2016
Salaries and other compensation to BoD memebers	234.807,70	218.662,93
Salaries and other compensation to key management personnel	312.917,81	295.430,51
Compensation to BoD memebers approoved by the	472.530,40	500.000,00
Total	1.020.255,91	1.014.093,44

From the compensations presented above the amount due to related parties on 31/12/2017 was 29.948,94 euros (31/12/2016:  $128.858,89 \in$ ) and is analyzed as follows:



Amounts are expressed in € '	1/1- 31/12/2017	1/1- 31/12/2016
Salaries and other compensation payable	24.807,99	43.266,09
Compensation to BoD memebers approoved by the General Meeting payable	5.140,95	85.592,80
Total	29.948,94	128.858,89

Finally, there are the following receivables from Company's executives:

Amounts are expressed in € '	1/1- 31/12/2017	1/1- 31/12/2016
Loans to related parties	15.983,61	15.983,61
Other receivables	0,00	9.000,00
Total	15.983,61	24.983,61

Loans to related parties refer to a loan provided under a corresponding agreement between the company and an executive officer.

### I. Explanatory Report of the Board

For the company "PAPERPACK INDUSTRIAL & COMMERCIAL S.A" in accordance with paragraphs 7 and 8 of Article 4 of Law 3556/2007.

### 1. Share capital structure.

The share capital amounts to EUR 1.185.927,00 divided into 3.953.090 shares of nominal value 0,30 euros each. All shares are listed to the A.S.E.M., in the Main Market. The company's shares are common shares with voting rights.

### 2. Restrictions on transfer of shares of the company.

The transfer of the shares is as provided by law and there is no restriction.

## 3. Significant direct or indirect participations within the meaning of Articles 9 - 11 of Law 3556/2007

Mr. John P. Tsoukaridis had a rate of 67,92% stake in the company on 31/12/2017. No other natural or legal person owns more than 5% of the equity.

### 4. Holders of such shares providing special control rights.

There are no shares of the Company which provide their holders with special rights.

### 5. Restrictions/Veto on voting rights.

There is no provision in the statutes of limitations in the Company's voting rights.

### 6. Agreements between shareholders of company.

There are not known to the Company any agreements between shareholders, which imply restrictions on the transfer of shares or exercise voting rights attached to the shares.

### 7. Rules for appointing and replacing members of the Board and amend the statute.

The rules provided by the company's statute for the appointment and replacement of board members and the amendment of its Articles are not deviated from the provisions of Law 2190/1920.

# 8. Responsibility of Directors of the Board of Directors or certain members to issue new shares or purchase of own shares

In accordance with paragraph c, Article 6 of the Statute of the Company by the General Assembly, under article 7b of CL 2190/1920, can be assigned to the Board of Directors the right, decision to be



taken by a majority of two thirds (2/3) of the total members, to increase the share capital wholly or partly, by issuing new shares until the amount of capital that is paid on the date the Board granted this power.

In accordance with the provisions of paragraphs 5 to 13 of Article 16 of Law 2190/1920, the companies listed on the Athens Stock Exchange may, by decision of the General Assembly of shareholders, acquire own shares through the Athens Stock Exchange up to 10% of their shares and to the specific terms and procedures of the above paragraphs of Article 16 of K.N. 2190/1920. There is no contrary provision in the statutes of the Company.

The company, with the Extraordinary General Meeting of its shareholders dated 25 October 2016, decided to approve the program for the purchase of own shares of the company during the next 24-months period, setting the maximum and minimum purchase price and assigning the Board of Directors with the implementation of the program. Until now, no own shares have been purchased and no shares are held by the company or its associates or its subsidiaries.

# 9. Important agreement which is amended / terminated in case a change arises in the company's control following a public offer

There is no such agreement.

# 10. Agreement between the Company and BoD members or employees regarding the termination of their terms / employment

There is no agreement between the Company and the BoD members or staff providing for the payment of any compensation specifically for cases of resignation or dismissal without cause, or termination of their mandate or employment as a result of a Public Acquisition Offer.

### J. Dividends proposal

The Board of Directors proposes to Annual General Meeting the formation of legal reserve amounting to € 71.561,00 and the distribution of dividends amounting € 632.494,40 i.e. € 0,16 earning per share.

### K. Statement of Corporate Governance

of "PAPERPACK INDUSTRIAL & COMMERCIAL S.A" in accordance with Article 43a par 3 case d of Law 2190/1920)

The company has adopted the principles of corporate governance as defined by the current Greek Legislation and international practices, as far as these are applicable based on the size and organization of the company. Based on the objectives of transparency towards investors and protection of the interests of its shareholders and all those associated with it, the company is organized and managed by a set of rules, principles and control mechanisms that consist its corporate governance system.

The Corporate Governance Code is available to the public from the offices of the company and has been posted on the website of the company <a href="http://www.paperpack.gr/investor-relations/code-of-corporate-governance/">http://www.paperpack.gr/investor-relations/code-of-corporate-governance/</a>.

### **GENERAL**

The term "system of corporate governance" means the context of the statutory or non-rules by which governance is exercised by the company. Essential component of corporate governance is how



governance of the company is executed by the competent organs and its impact on results. The most important reason for implementing effective corporate governance practices is the need for placing the special interests that characterize different Companies of stakeholders (managers, shareholders, board of directors, creditors, employees, tax authorities, etc.) in the general business interest. Corporate governance is exercised by the Board of Directors, whose acts are 'limited' by those who have direct or indirect interest in the company.

Law 2190/1920 contains the basic rules of organization and governance of public limited companies. The company complies with both the Law 2190 / 1920, and by Law 3016/2002 on corporate governance which requires the involvement of independent non-executive members of the Board, has developed sufficient Internal Regulations which include the organizational structure and activities and has organized departments of Internal Audit, Investor and Corporate Communications for the protection and better serve of the company's shareholders. The company complies with Law 3693/2008, which requires the composition of Audit Committee and significant responsibilities of disclosure to shareholders in the frame of their preparation for the General Assembly and by Law 3873/2010 that regards with annual and consolidated accounts of certain type. Finally, the company complies with Article 26 of Law 3091/2002, Law 3340/2005 on the protection of Capital, the Law 3556/2007 regarding with the information of investing public and all relevant resolutions of the Capital Market Commission for the protection of investors.

### **RISK MANAGEMENT**

The company has developed specific risk management policies. These policies include the methodology of Identification, Assessment and Control of Market Risk, Credit Risk, Operational Risk and Liquidity Risk, to comply with the best Corporate Governance practices. Additionally, in order to adapt to the environment of increased risk regarding with the provision of credits to customers, conducted a review not only of its credit policy, but also of its procedures of credit rating of its customers, in order to safeguard its assets.

Generally, the company identifies the risks that characterize its operation in accordance with the internationally accepted COSO methodology, i.e. after the determination of its long and short term goals by its Board and sub-functions and activities, the association with strategic risks, operations, reliability of financial and other reports and those of non-compliance with laws and other regulatory provisions and internal policies and procedures of the company.

For all the risks identified by the Board of Directors, measures are taken by the company's management, which are implemented by the company's officials at all levels.

### **INTERNAL CONTROL SYSTEM (APR)**

The company has adopted and implemented a comprehensive Internal Control System (ICS), which is reflected in its Internal Operation Regulations, but also in several other policies, procedures and instructions. Currently, the vast majority of the company's operations and activities are covered by written policies and procedures. The company's ICS consists of safeguards which aim to adequately address the risks that characterize the company and are implemented by all the company staff. The objectives of the company are achieved through the implementation of the aforementioned policies, procedures and instructions. Adequate functioning of the company's ICS ensures the credibility of the published financial statements, which are audited by the company's Certified Auditors - Accountants.

### **INTERNAL AUDIT**



The company has established the Internal Audit Service with powers beyond the minimum requirements of Law 3016 / 2002. Internal Audit, in addition to monitoring the implementation of the Internal Regulation provided by this abovementioned Law, conducts audits of substance based on the relative risk assessment, in collaboration with management and under the supervision of the independent audit committee. In 2017, the Internal Audit Unit conducted audits of procedures, while it offered its consultation, whenever needed, in order to add value to the company. Internal controls of the company included controls of adequacy on the Financial Statements' preparation processes, human recourses, information systems as well as its corporate governance framework. The methodology used by the Internal Audit complies with International Professional Standards of Internal Audit. For all Internal Audit reviews, held the working papers in order to be possible to perform quality reviews of the work performed by an independent body within or outside the company. The Audit reports are submitted quarterly to the Audit Committee and the Management is responsible for the timely settlement of the proposed corrective actions.

### **GENERAL MEETING OF SHAREHOLDERS AND SHARES 'RIGHTS**

The General Meeting is the supreme body of the company. The legally convened and constituted General Assembly represents all the shareholders and its legally taken decisions in every corporate case oblige all shareholders. The General Meeting of Shareholders decides on all the matters submitted to it by the Board of Directors and generally on every corporate affair. The General Meeting is the only competent body to decide on: a. Amendments to the Articles of Association, as an indication of increases or decreases in share capital. The amendments to the Articles of Association are valid, unless they are prohibited by an express provision of the Articles of Association, b. Election of members of the Board of Directors and appointment of Auditors, c. Approval of the company's annual financial statements, d. Distribution of annual profits, e. The appointment of liquidators and f. Merging, splitting, transforming, reviving, extending the duration of the company or dissolving the company.

The right to be represented in the General Assembly, ordinary or extraordinary, has each shareholder, who owns at least one share. The shares owned by the company may be represented in the General Assembly for the formation of a quorum, but they do not have the right to vote. Each share provides no other right than the claim on the dividend, which, according to the company's Articles of Association, will be distributed annually and in the event of dissolution of the claim company in the part of the liquidated corporate property attributable to it. The owner of one share has the right to one vote in the Shareholders' Meeting and each shareholder has as many votes in the Assembly as are the shares he owns.

### **COMPOSITION AND OPERATIONS OF THE BOARD OF DIRECTORS**

The Board of Directors has the management of corporate affairs, is responsible and decides on any matter relating to the management of the company, the achievement of the corporate purpose and the management of the company's property, including, by way of illustration, the issue of loans with common, convertible or convertible bonds, under the conditions laid down by law, or by any type of bond with a view to securitization of receivables or receivables from immovable property. Excluded are decisions which, in accordance with the provisions of the Law or the Articles of Association, fall under the exclusive competence of the General Meeting of Shareholders.



The company is managed by its Board of Directors, consisting of minimum three (3) and maximum nine (9) members. The members of the Board of Directors may come from shareholders or non-shareholders and are elected by the General Meeting of the shareholders of the company by an absolute majority of the votes represented there.

The members of the board of directors of the company are distinguished in executive and non-executive directors. Non-executive members are distinguished from non-executive and independent non-executive members. The number of non-executive members must not be less than 1/3 of the total number of members of the Board of Directors. and two of them must be independent. Independent non-executive members must not hold more than 0.50% of the company's share capital during their term of office and have no relationship of dependence with the company or its affiliates as provided for by the applicable legislation. The term of office of the members of the Board of Directors is three years, with the exception of the time limit within which the next ordinary general meeting must be held, which may not exceed four years in each case. The responsibilities of the executive members of the Board of Directors are determined by decision of the Board of Directors. and are persons dealing with issues of current day-to-day management of the company. Non-executive members of the Board of Directors are in charge of promoting all corporate issues, participate in boards and committees and ensure the principles of good corporate governance.

### The **members of the Board of Directors** are as follows:

FULL NAME	BoD POSITION	CAPACITY
John Tsoukaridis	Chairman & Managing Director	Executive member
Korina Fasouli	Vice-Chairman	Non-executive member
Julianna Tsoukaridi	Deputy Ceo	Executive member
Nikolaos Zetos	Deputy Ceo	Executive member
Dimitrios Antonakos	Member	Non-executive member
Titos Vasilopoulos	Member	Non-executive member
Lambros Fragos	Member	Non-executive member

The **Audit Committee**, elected in accordance with article 44 of Law 4449/2017 of the Annual General Meeting of the shareholders of 21.04.2017, is a three member committee and consists of the following:

FULL NAME	POSITION IN THE COMMITTEE	CAPACITY
Maria Theodoropoulou	Chairman	Independent member of the Committee
Dimitrios Antonakos	Member	Independent and non-executive member of the Board
Titos Vasilopoulos	Member	Independent and non-executive member of the Board



The task of the Committee is to supervise the work of the Internal Audit Service, which hierarchically refers in it, to audit the financial statements prior to their approval by the Board of Directors of the Company and to designate the statutory auditors proposed by the Board of Directors in General Assembly of Shareholders for approval. All the members of the Audit Committee have sufficient knowledge in the sector in which the company operates and are independent of the audited entity within the meaning of the provisions of Law 3016/2002 (A '110).

Kifissia, March 20, 2018 On behalf of the BoD The President

John Tsoukaridis





### FINANCIAL STATEMENTS FOR THE YEAR 2017

according to International Financial Reporting Standards



### Statement of financial position

Amounts are expressed in € ' ASSETS	Note _	31/12/2017	31/12/2016
Non current assets			
Goodwill Intangible assets Tangible assets	5 6 7	265.128,99 53.458,94 5.284.856,02	265.128,99 70.390,11 2.842.063,86
Available for sale financial assets	8.1	178.727,00	178.727,00
Other non current assets	8.2.1	95.210,19	101.826,87
Deferred tax assets	21.2	76.610,22	67.759,98
Total non current assets	_	5.953.991,36	3.525.896,81
Current assets	_		
Inventories	9	2.411.605,82	1.962.102,26
Trade and other receivables	8.2.2	4.198.412,61	4.473.260,40
Other current assets Cash and cash equivalents	10 8.2.3	1.176.651,54 3.238.084,25	902.788,05 2.623.321,89
Total current assets	_	11.024.754,22	9.961.472,60
Total assets	-	16.978.745,58	13.487.369,41
Equity and Liabilities Equity			
Share capital	11	1.185.927,00	1.185.927,00
Share premium	12	1.187.780,32	1.187.780,32
Reserves Profit / (Losses) carried forward	13	666.612,62 2.962.514,54	609.569,80 2.110.468,98
Equity attributable to the shareholders of the parent		6.002.834,48	5.093.746,10
Total Equity	_	6.002.834,48	5.093.746,10
Long term liabilities	=		
Defined benefit liability	14	253.497,68	224.655,09
	15.1.1	,	,
Long term loans Other long term liabilities		5.092.091,95 800,00	2.536.766,18 800,00
Total long term liabilities	_	5.346.389,63	2.762.221,27
Short term liabilities	-		
Trade and other payables	15.1.2	2.113.679,11	1.952.984,09
Current tax liabilities	21.1	905.216,64	809.644,52
Short term loans	15.1.1	2.199.674,39	2.347.037,99
Other short term liabilities	16 _	410.951,33	521.735,44
Total short term liabilities	_	5.629.521,47	5.631.402,04
Total liabilities	_	10.975.911,10	8.393.623,31
Total shareholders' equity and liabilities		16.978.745,58	13.487.369,41



### Statement of comprehensive income

Amounts are expressed in € '	Note	1/1- 31/12/2017	1/1- 31/12/2016
Sales	17	15.691.911,93	15.247.338,05
Cost of sales	18 _	(11.113.781,11)	(10.905.938,40)
Gross profit	_	4.578.130,82	4.341.399,65
OU.	40	252 424 76	270 271 75
Other income	19	353.431,76	279.271,75
Administrative expenses Distribution expenses	18 18	(1.865.963,14) (752.676,52)	(1.660.165,53) (766.638,59)
Research and development expenses	18	(823,89)	(820,00)
Other expenses	19	(39.170,86)	(1.048,24)
		-	
Earnings before taxes, financial and investing activities		2.272.928,17	2.191.999,04
	_		
Financial expenses	20	(258.154,89)	(263.445,74)
Financial income	20	1.029,03	2.906,47
Profit / (Loss) before tax	_	2.015.802,31	1.931.459,77
	_		
Tax	21.3	(620.819,12)	(578.981,45)
Net profit / (loss)	=	1.394.983,19	1.352.478,32
<b>Net profits/ (losses) are distributed as follows:</b> Equity holders of the parent	-	1.394.983,19	1.352.478,32
Other comprehensive income			
Re-measurement gains (bsses) on defined benefit plans	14	(16.231,00)	680,00
Income taxes attributable recognized in other income	21.3	4.706,99	(197,20)
Total comprehensive income (after tax)	_	(11.524,01)	482,80
Total comprehensive income	_	1.383.459,18	1.352.961,12
•	_		, , , , , , , , , , , , , , , , , , , ,
Total comprehensive income is distributed as follows:			
Equity holders of the parent	-	1.383.459,18	1.352.961,12
Non-controlling interests	-	0,00	0,00
Earnings / (losses) per share			
Basic (€ / share)	22	0,3500	0,3423
Impaired (€ / share)	-	0,3500	0,3423
		-	-
Weighted average number of shares		3.953.090	3.953.090



### Statement of changes in Equity

Amounts are expressed in € '	Share capital	Share premium	Reserves	Profit / (Losses) carried forward	Total Equity
Balance as at 31/12/2015	1.185.927,00	1.187.780,32	543.971,16	1.459.553,99	4.377.232,47
Profit/ (Loss) for the period 1/1-31/12/2016	0,00	0,00	0,00	1.352.478,32	1.352.478,32
Other comprehensive income for the period 1/1-31/12/2016	0,00	0,00	482,80	0,00	482,80
Total comprehensive income 1/1-31/12/2016	0,00	0,00	482,80	1.352.478,32	1.352.961,12
Total comprehensive income 1/1-31/12/2016					
Issue of reserves	0,00	0,00	65.115,84	(65.115,84)	0,00
Distribution of Divident	0,00	0,00	0,00	(636.447,49)	(636.447,49)
Total	0,00	0,00	65.115,84	(701.563,33)	(636.447,49)
Total changes in equity during the year	0,00	0,00	65.598,64	650.914,99	716.513,63
Balance as at 31/12/2016	1.185.927,00	1.187.780,32	609.569,80	2.110.468,98	5.093.746,10



Amounts are expressed in € '	Share capital	Share premium	Reserves	Profit / (Losses) carried forward	Total Equity
Balance as at 31/12/2016	1.185.927,00	1.187.780,32	609.569,80	2.110.468,98	5.093.746,10
Profit/ (Loss) for the period 1/1-31/12/2017	0,00	0,00	0,00	1.394.983,19	1.394.983,19
Other comprehensive income for the period 1/1-31/12/2017	0,00	0,00	(11.524,01)	0,00	(11.524,01)
Total comprehensive income 1/1-31/12/2017	0,00	0,00	(11.524,01)	1.394.983,19	1.383.459,18
Other changes in equity for the period $1/1/-31/12/2017$					
Issue of reserves	0,00	0,00	68.566,83	(68.566,83)	0,00
Distribution of Divident	0,00	0,00	0,00	(474.370,80)	(474.370,80)
Total	0,00	0,00	68.566,83	(542.937,63)	(474.370,80)
Total changes in equity during the year	0,00	0,00	57.042,82	852.045,56	909.088,38
Balance as at 31/12/2017	1.185.927,00	1.187.780,32	666.612,62	2.962.514,54	6.002.834,48



### **Cash flow statement**

Amounts are expressed in €'	Note	1/1/-31/12/2017	1/1/-31/12/2016
Cash flows from operations			
Profit / (Loss) before tax		2.015.802,32	1.931.459,77
Adjustments to profit / (loss)	-	496.976,55	427.253,91
		2.512.778,87	2.358.713,68
Changes in working capital			
(Increase) / decrease in inventories	9	(449.503,56)	22.427,99
(Increase) / decrease in receivables	-	984,10	30.649,93
Increase / (decrease) in liabilities	-	48.415,33	82.820,55
		(400.104,13)	135.898,47
Cash flows from operations		2.112.674,74	2.494.612,15
Minus: Payments for taxes	-	(534.097,24)	(518.298,31)
Interest paid		(254.110,89)	(263.221,27)
Net cash flows from operating activities		1.324.466,61	1.713.092,57
Cash flows from investing activities			
Purchase of tangible assets	7	(2.945.126,70)	(473.020,92)
Purchase of intangible assets	6	(21.215,01)	(52.414,91)
Sale of tangible assets	7	304.864,42	51.356,19
Interest received	20	1.029,03	2.906,47
Net cash flows from investing activities	20	(2.660.448,26)	(471.173,17)
net dail nows from investing detivities		(2.000.770,20)	(471.175,17)
Cash flows from financing activities			
Loans Received	15	3.500.000,00	0,00
Debt repayments	15	(3.835.000,00)	(864.703,51)
Net borrowings on short-term debt		202.277,23	455.830,19
Receipts / Payments of finance leases	-	2.540.684,89	0,00
Long term guaranties paid		6.616,68	0,00
Long term guaranties received	-	0,00	800,00
Dividends paid	-	(463.834,79)	(636.447,49)
Net cash flows from financing activities		1.950.744,01	(1.044.520,81)
Net increase / (decrease) in cash and cash equivalents		614.762,36	197.398,59
Cash and cash equivalents at the beginning of the period		2.623.321,89	2.425.923,30
Cash and cash equivalents at the end of the period		3.238.084,25	2.623.321,89

Adjustments to profit / (losses) are analyzed as follows:

Amounts are expressed in € '	Note	1/1-31/12/2017	1/1-31/12/2016
Adjustments to profit / (loss) for:			
Depreciation	7	450.337,64	376.238,36
Amortization	6	38.146,18	63.842,88
(Profit) / loss on disposal of fixed assets	7	(252.867,52)	(51.356,19)
Outflows to employee benefit obligations	-	12.612,00	(10.286,00)
(Gain) / loss from actuarial study	-	16.231,00	(680,20)
Revenues from interests	-	(1.029,03)	(2.906,47)
Interest expenses	-	254.110,89	258.497,89
Amortization of grants		(20.564,61)	(206.096,36)
Total Adjustments to profits		496.976,55	427.253,91

### Notes to the financial statements

### 1 General information for the Company

### 1.1 The company

The Company "PAPERPACK INDUSTRIAL & COMMERCIAL S.A" is registered in the Ministry of Development by No. 35197/06/V/96/101 and its General Commercial Registry (G.E.M.I.) number is 004465901000.

The company's headquarters of both administrative services and the productive activity of the company is located in the Municipality of Kifissia, on road 24, Viltanioti str and Menexedon, 145 64.

The company's shares are listed to the Athens Stock Exchange since 2000 and also it participates in the indexes DOM, FTSEM, FTSEA, DVP and DMK.

### 1.2 Nature of activities

The company's activity is printing, paper and box board packaging, supplying mainly industrial units of cartons printed on the packaging to promote their products, such as cosmetics, foods, beverages, cigarettes, drugs and detergents.

More specifically, the Company PAPERPACK SA operates a fully integrated plant in which they realize the design, printing and production of cardboard boxes and documents with specific quality requirements with regard to raw materials and processing. The printing of products made with modern type offset machines. These activities belong in the Carton Packaging.

According to the bulletin of the Statistical Classification of Economic Activities 2008 ( STAKOD '08 ) of the National Statistical Service of Greece ( NSSG ) , the main object of activity of the Company within the category of firms in " Manufacture of corrugated paper and paperboard and packaging of paper and cardboard "(No. 17.21).

Additionally, through the absorbed PROMOCARTON SA has expanded its activity and trade paper propellants (sector propellants), as displays, stands, etc., so penetrating and commercial customers with a portfolio of primarily consumer products.

These activities are in the field of propellants .

The main activities of the Company have not been changed from the previous year.

### 2 Basis of preparation

### 2.1 Compliance with IFRS

The financial statements of "PAPERPACK INDUSTRIAL & COMMERCIAL S.A" comply with International Financial Reporting Standards (IFRS) issued by the International Accounting Standards Board (IASB), and the interpretations issued by the Interpretations Committee (IFRIC) of the IASB, effective for annual periods ending 31 December 2017 and adopted by the European Union.

### 2.2 Basis of preparation of the financial statements

The financial statements PAPERPACK INDUSTRIAL & COMMERCIAL S.A have been prepared based on the principle of ongoing concern and the historical cost convention, as modified by the revaluation of certain assets and liabilities at fair value (Note 3).

### 2.3 Approval of the Financial Statements

These annual financial statements were approved by the Board of Directors on March 20, 2018 and are subject to final approval of the Annual General Meeting.

### 2.4 Period covered

These financial statements cover the period from 1 January 2017 and December 31, 2017.

#### 2.5 Presentation of the Financial Statements

These financial statements are presented in  $\in$ , which is the functional currency of the Company, the currency of the primary economic market in which the company operates. All amounts are presented in Euro ( $\in$ ) unless otherwise stated.

Please note that due to rounding, the actual sum of the amounts in the published summary data and the information may differ from the totals presented in these financial statements.

### 2.6 New standards, amendments to standards and interpretations

In note 2.6.1 are presented the new or revised standards and interpretations to existing standards adopted in the current period and endorsed by the European Union.

In note 2.6.2 are presented the new or revised standards and interpretations to existing standards that have not yet been adopted and endorsed by the EU.

### 2.6.1 New or revised standards and interpretations to existing standards that are mandatory for the current year

The following amendments of IFRSs have been issued by the International Accounting Standards Board (IASB), adopted by the European Union, and their application is mandatory from or after 01/01/2017:

IAS 7: "Disclosure Initiative"	In January 2016, the IASB published narrow scope amendments to IAS 7. The objective of the amendments is to enable users of financial statements to evaluate changes in liabilities arising from financing activities. The amendments will require entities to provide disclosures that enable investors to evaluate changes in liabilities arising from financing activities, including changes arising from cash flow and non-cash changes				
IAS 12 "Recognition of Deferred Tax Assets for Unrealized Losses"	In January 2016, the IASB published narrow scope amendments to IAS 12. The objective of the amendments is to clarify the accounting for deferred tax assets for unrealized losses on debt instruments measured at fair value.				
IFRS 12 "Disclosure of Interests in Other Entities"	The amendment provides clarification that the obligation to provide IFRS 12 disclosures applies to participation in entities that are classified as held for sale, except for the obligation to provide summary financial information.				

### 2.6.2 New or revised standards and interpretations to existing standards that are mandatory for the subsequent years

The following new Standards and amendments of IFRSs have been issued by the International Accounting Standards Board (IASB), but their application has not started yet or they have not been adopted by the European Union.

### In July 2014, the IASB issued the final version of IFRS 9. The package of improvements introduced by the final version of the Standard, includes a logical model for classification and measurement, a single, forward-looking "expected loss" impairment model and a substantially-reformed approach to hedge accounting. The Company will examine the impact of the IFRS 9 "Financial Instruments" above on its Financial Statements, though it is not expected to have any. The above have been adopted by the European Union with effective date of 01/01/2018. (effective for annual periods beginning on or after 1 January 2018) These amendments allow companies, if they meet a certain agreement, to measure financial assets with early repayment right and to pay a negative compensation to the unamortised **IFRS 9 (Amendments)** cost; or at fair value through other comprehensive income "Prepayment Features with instead of fair value through profit or loss. The amendments **Negative Compensation**" have not yet been adopted by the European Union. (effective for annual periods beginning on or after 1 January In April 2016, the IASB published clarifications to IFRS 15. The amendments to IFRS 15 do not change the underlying principles of the Standard, but clarify how those principles should be applied. The amendments clarify how to identify a performance obligation in a contract, how to determine whether a company is a principal or an agent and how to determine whether the **IFRS 15 "Revenue from** revenue from granting a license should be recognized at a point **Contracts with Customers**" in time or over time. The Company will examine the impact of the above on its Financial Statements, though it is not expected to have any. The above have not been adopted by the European Union. (effective for annual periods beginning on or after 1 January In January 2016, the IASB issued a new Standard, IFRS 16. The objective of the project was to develop a new Leases Standard that sets out the principles that both parties to a contract, i.e. the customer ('lessee') and the supplier ('lessor'), apply to provide relevant information about leases in a manner that faithfully represents those transactions. To meet this objective, a IFRS 16 "Leases" lessee is required to recognize assets and liabilities arising from a lease. The Company will examine the impact of the above on its Financial Statements, though it is not expected to have any. The above have not been adopted by the European Union. (effective for annual periods beginning on or after 1 January 2019)

IFRS 2: "Classification and Measurement of Share-based Payment Transactions"	In June 2016, the IASB published narrow scope amendment to IFRS 2. The objective of this amendment is to clarify how to account for certain types of share-based payment transactions. More specifically, the amendments provide requirements on the accounting for the effects of vesting and non-vesting conditions on the measurement of cash-settled share-based payments, for share-based payment transactions with a net settlement feature for withholding tax obligation, as well as, a modification to the terms and conditions of a share-based payment that changes the classification of the transaction from cash-settled to equity-settled. The Company will examine the impact of the above on its Financial Statements, though it is not expected to have any. The above have not been adopted by the European Union.  (effective for annual periods beginning on or after 1 January
	2018)
IAS 40: "Transfers of Investment Property"	In December 2016, the IASB published narrow-scope amendments to IAS 40. The objective of the amendments is to reinforce the principle for transfers into, or out of, investment property in IAS 40, to specify that (a) a transfer into, or out of investment property should be made only when there has been a change in use of the property, and (b) such a change in use would involve the assessment of whether the property qualifies as an investment property. That change in use should be supported by evidence. The Company will examine the impact of the above on its Financial Statements, though it is not expected to have any. The above have not been adopted by the European Union.  (effective for annual periods beginning on or after 1 January 2018)
	These amendments clarify that entities should account for their
IAS 28 (Amendments) "Long- term Investments in Associates and Joint Ventures"	long-term interests in an associate or joint venture - to which the equity method does not apply - based on IFRS 9. The amendments have not yet been adopted by the European Union.  (effective for annual periods beginning on or after 1 January 2019)
IFRIC 22 "Foreign Currency Transactions and Advance Consideration"	In December 2016, the IASB issued a new Interpretation, IFRIC 22. IFRIC 22 provides requirements about which exchange rate to use in reporting foreign currency transactions (such as revenue transactions) when payment is made or received in advance. The Company will examine the impact of the above on its Financial Statements, though it is not expected to have any. The above have not been adopted by the European Union.  (effective for annual periods beginning on or after 1 January 2018)
IFRIC 23 "Uncertainty over income tax treatments"	The Interpretation provides explanations regarding the recognition and measurement of current and deferred income taxes when there is uncertainty about the tax treatment of certain items. IFRIC 23 applies to all aspects of income tax accounting when there is such uncertainty, including taxable profit / loss, the tax base of assets and liabilities, tax profits and tax damages and tax rates. The Interpretation has not yet been adopted by the European Union.  (effective for annual periods beginning on or after 1 January 2019)

IAS 19 (Amendment) "Program amendment, curtailment or settlement"	The amendment specifies how entities should determine pension costs when changes are made to defined benefit pension plans. The amendment has not yet been adopted by the EU.
	(effective for annual periods beginning on or after 1 January 2019)

### Annual Improvements to IFRSs 2014 (2014-2016 Cycle)

The amendments listed below describe the key changes to one IFRS. The amendments have not yet been adopted by the European Union.

### IAS 28 "Investments in associates and joint ventures"

The amendments provide clarification that when investment fund managers, mutual funds and similar entities apply the option to measure participations in associates or joint ventures at fair value through profit or loss, this option should be made separately for each relative or consortium at the time of initial recognition.

(The amendment is effective for annual periods beginning on or after 1 January 2018)

**Annual Improvements to IFRSs 2015 (2015 – 2017 Cycle)** (applicable to annual accounting periods beginning on or after 1 January 2019)

The amendments listed below include changes in four IFRSs. The amendments have not yet been adopted by the European Union.

**IFRS 3 "Business Combinations"** The amendments clarify that a company remeasures its previously held share in a joint controlled operation when it obtains control of the business.

**IFRS 11 "Joint Agreements"** The amendments clarify that a company does not remeasure its previously held interest in a joint operation when it obtains joint control over the business.

**IAS 12 "Income Taxes"** The amendments clarify that a company accounts for all the income tax consequences of dividend payments in the same way.

**IAS 23 "Borrowing costs"** The amendments clarify that a company treats as part of general borrowings any borrowing originally made to develop an asset when the asset is ready for its intended use or sale.

It should be noticed that the preparation of financial statements in accordance with the IFRS requires estimates and judgements on behalf of the management, in applying company's accounting policies. These assumptions have been adopted by the management for the application of company's accounting policies have been highlighted, were appropriate.

### 2.7 Significant accounting judgments and Management's estimations

The preparation of financial statements requires estimates and assumptions by the management that affect the values of assets, liabilities, income, expenses and disclosures for contingent assets and liabilities that are included in the financial statements. Management on a continuing basis, assesses

these estimates and assumptions, which mainly include impairment of goodwill and other assets, provision for doubtful debts, and outstanding legal affairs. These estimates and assumptions are based on existing experience and on various other factors that are considered reasonable. These estimates and assumptions are the basis for making decisions about the carrying amounts of assets and liabilities that are not readily available from other sources. Actual results may differ from the above estimates under different assumptions or conditions.

Significant accounting estimates and assumptions relating to future and other major sources of uncertainty at the date of preparation of the financial statements that present a significant risk of causing material adjustments to the carrying amounts of assets and liabilities in the next financial year are as follows:

### Impairment of goodwill

The company assesses whether there is impairment of goodwill at least on an annual basis. Therefore, it is necessary to estimate the value in use of each cash-generating unit to which a goodwill has been allocated. Estimated value in use requires the Company to estimate the future cash flows of the cash-generating unit and to choose the appropriate discount rate, based on which the present value of the future cash flows will be determined.

### Impairment of other assets

Determining impairment of other assets requires estimates to be made that relate, but are not limited to, to the cause, time and amount of the impairment. Impairment is based on a large number of factors, such as changes in current competitive conditions, expectations of growth in the paper packaging market, rising capital costs, future funding opportunities, technology depreciation, amounts paid for comparable transactions and other changes conditions indicating that there is an impairment. The recoverable amount is usually determined using the discounted cash flow method. The determination of impairment indicators, as well as the estimation of future cash flows and the determination of the fair values of assets, requires management to make significant estimates about the determination and measurement of impairment indicators, expected cash flows, discount rates to be implemented.

### **Provisions for bad debts**

The Company has formed a provision for bad debts in order to adequately cover the loss that can be measured reliably and derives from these receivables. Customer requirements are reviewed and evaluated for each customer individually. The provision formed is adjusted for impairment of the results for each year. Any write-offs of receivables from accounts receivable are made through the provision made

### **Contingent liabilities**

In the context of its activities, the Company may be involved in various disputes and legal proceedings. The Company reviews the status of each significant case on a periodic basis and assesses the potential financial risk, based on the views of its legal advisers. If the potential loss from any litigation and legal affairs is considered probable and the amount can be estimated reliably, the Company estimates a

provision for the estimated loss. Both the determination of the probability and the determination of whether the risk can be estimated reliably requires the management's judgment to be significant. When additional information becomes available, the Company reviews the probable liability for pending litigation and legal affairs, and it is possible to review estimates of the probability of an adverse effect and the related estimate of potential loss. Such revisions to the estimates of the potential liability may have a material effect on the Company's financial position and results.

### 3 Summary of accounting policies

The significant accounting policies that have been adopted by the Company for the preparation of financial statements are summarized below.

### 3.1 Foreign currency translation

Transactions in foreign currencies are translated into the functional currency, by using the exchange rates at the transaction date.

Gains and losses from foreign exchange differences arising from the settlement of such transactions during the period, from the conversion of monetary items denominated in foreign currency by using the exchange rates at the balance sheet date, are recognized in the results.

Foreign currency translation differences on non-monetary items measured at fair value are considered as part of the fair value and thus are recorded the same way as the fair value differences, if applicable.

### 3.2 Segment reporting

As an operating segment is defined a Company activity from where the Company

- √ earns revenues and expenses
- ✓ whose results are reviewed regularly by the Company
- ✓ and for which there is available sufficient financial data.

Functions identified and reported on the internal classification assessed by the management Company. Functions used to evaluate the progress of the Company are:

- Carton Packaging
- Promotional Materials

### 3.3 Goodwill

Goodwill acquired in a business combination is initially recognized at cost, which is the excess of the cost of the combination over the Company's proportion in the fair value of net assets acquired.

After initial recognition, goodwill is measured at cost less any accumulated impairment losses. The Company tests goodwill for impairment annually or more frequently if events or changes in circumstances indicate that goodwill might be impaired.

### 3.4 Intangible assets (excluding goodwill)

Intangible assets include the acquired software used in the production or administration.

The acquired licenses related to software capitalized on the basis of costs incurred for the acquisition and installation of the software.

The costs associated with maintenance of computer software costs are recognized in the period in which they occur.

The costs capitalized, are amortized on a straight-line method over the estimated useful lives (three to five years). In addition, the acquired software is reviewed for impairment.

### 3.5 Tangible assets

Fixed assets are reported in the financial statements at acquisition cost or deemed cost, less accumulated depreciations and any impairment suffered by the assets.

The acquisition cost and the related accumulated depreciation of tangible assets retired or sold, is transferred from these accounts at the time of sale or retirement, and any possible gain or loss is included in the results.

The mechanical equipment and other tangible assets are reported at acquisition cost less accumulated depreciation and any impairment losses.

The acquisition cost includes all the directly attributable expenses for the acquisition of the assets. Subsequent expenditure is added to the carrying value of the tangible fixed assets or is booked as a separate fixed asset only if it is probable that future economic benefits will flow to the Company and their cost can be accurately and reliably measured. The repair and maintenance cost is booked in the results when such is realized.

Self-constructed tangible assets constitute an addition to the acquisition cost of tangible assets at values that include the direct cost of personnel participating in their construction, cost of materials and other general costs.

Depreciation of tangible fixed assets is calculated using the straight line method over their useful life, as follows:

Plant buildings and structures	12,5 – 25 years
Machinery	5 - 12,50 years
Transportation	6,67 – 10 years
Other equipment	3,3 - 10 years

The residual values and useful economic life of tangible fixed assets are subject to reassessment at each balance sheet date. When the book value of tangible fixed assets Annual Financial Report for the period from 1st of January to the 31st of December 2017 exceeds their recoverable amount, the assets or cash generating units are impaired to their recoverable amount. The recoverable amount of property, plant and equipment is the greater of their net selling price and value in use. To calculate the value in

use, the estimated future cash flows are discounted to their present value using a pre-tax discount rate that reflects current market assessments of the time value of money and the related risks to the asset.

The carrying amount of tangible assets is tested for impairment when there are indications that events or changes in circumstances indicate that the carrying amount may not be recoverable. If there is such an indication and the carrying amount exceeds the estimated recoverable amount, the assets or cash generating units are impaired to the recoverable amount. The recoverable amount of property, plant and equipment is the largest of their net selling price and value in use. For the purpose of calculating the value of use, expected future cash flows are discounted to their present value using a pre-tax discount rate that reflects current market assessments of the time value of money and the associated risks to the asset.

When the book value of tangible assets exceeds their recoverable value, the difference (impairment) is immediately recognized as an expense in the income statement.

#### 3.6 Non-current assets held for sale

The assets available for sale also include other assets (including Goodwill) and tangible fixed assets that the Company intends to sell within one year from the date they are classified as "Held for sale". These elements can form an integral part of the company, a group of assets and liabilities or an independent non-current asset.

The assets classified as "Held for sale" are valued at the lowest value between their book value and their fair value less the sale cost. Assets classified as "Held for sale" are not subject to depreciation. The profit or loss that results from the sale or the reassessment of assets "Held for sale" is included in "other income" and "other expenses" respectively, in the statement of comprehensive income.

#### 3.7 Financial assets

The assets of the Company classified in the following asset classes:

- loans and receivables
- financial assets at fair value through profit
- Available for sale financial assets, and
- Investments held to maturity.

Financial assets are separated into different categories by management according to their characteristics and the purpose for which acquired.

The category in which each financial instrument is classified differs from the others, depending on the category it will be entered, as different rules apply with respect to valuation but also on how to recognize each designated outcome either in statement of comprehensive income or directly in equity.

Financial assets are recognized at the application of accounting date of the transaction.

#### 3.7.1 Investments held to maturity

Held to maturity investments are non-derivative financial assets with fixed or determinable payments and fixed maturity. Financial assets are classified as held to maturity investments, unless management has the intention and ability to hold until their maturity.

After initial recognition, investments that fall into this category are measured at amortized cost using the effective interest method. The amortized cost is the amount at which the financial asset or financial liability was initially measured, minus the principal repayments, plus or minus the accumulated amortization of any difference between that initial amount and the maturity amount calculated using the effective method rate and after deducting any devaluation. The calculation includes all fees paid or received between parties that are an integral part of the effective interest rate transaction costs and any other other premiums or discounts.

Moreover, if there is objective evidence that a financial asset's value has been reduced, then the investment is measured at the present value of its projected cash flows and any difference with the book value of the investment is recognized in the income statement as a loss.

#### 3.7.2 Loans and receivables

Loans and receivables are non-derivative financial assets with fixed and determinable payments and which are not quoted in an active market. Created when the Company provides money, goods or services directly to a debtor with no commercial intent.

Loans and receivables are measured at amortized cost using the effective interest method less any provision for impairment. Any change in value of loans and advances are recognized when the loans and receivables are removed or reduced in value as well as implementation of the effective interest method.

For some of the requirements, check for impairment is being conducted at individual requirement (for example, for each customer) where the collection of overdue debt has been classified at the date of the financial statements or in cases where objective evidence indicates the need to write them.

The other requirements are pooled and tested for impairment at the whole The grouping of requirements is based on some common credit risk characteristics that characterize them.

Claims and loans are included in current assets, except those maturing after twelve months from the balance sheet date. These are characterized as non-current assets. The balance sheet are classified as trade and other receivables and are the bulk of the financial assets of the Company.

#### 3.7.3 Available for sale financial assets

Available for sale financial assets include non-derivative financial assets classified as held for sale or do not meet the criteria for inclusion in other categories of financial assets. All financial assets that fall into this category are measured at fair value if it can be determined reliably with changes in value are recognized in equity, after calculating any tax impact. If fair value cannot be determined reliably, these

financial assets are measured at acquisition cost and tested for impairment.

At sale or impairment of available for sale assets, the cumulative gains or losses were recognized in equity in the income statement.

In case of permanent impairment, the cumulative amount of losses transferred from equity and recognized in profit or loss is the difference between purchase price and fair value. The impairment losses were recognized in the results for investment in an equity instrument classified as available for sale are not reversed through profit or loss.

Losses recognized in prior periods financial statements, which came from impairment of debt securities reversed through profit or loss if the increase (reversal of impairment) is associated with events occurring after the impairment was recognized in the income statement.

The financial assets classified by the Company in this category include investments in other companies not listed on a regulated market and they have been measured at acquisition cost less any impairment.

#### 3.8 Financial liabilities

The Company's financial liabilities include bank loans and overdraft accounts (overdraft) and trade and other obligations.

### 3.8.1 Financial liabilities (excluding loans)

The Company's financial liabilities (excluding loans) reflected on the balance sheet, the item "Long term financial liabilities" and the item "Other trading liabilities." Financial liabilities are recognized when the Company is involved in a contractual agreement of the instrument and are derecognised when the Company is exempted from or is canceled or expires.

Trade payables are recognized initially at fair value and subsequently measured at amortized cost.

Gains and losses are recognized in the income statement when the liabilities are derecognised as well as the implementation of the effective interest method.

Dividends to shareholders are recognized in the item "Other current financial liabilities", when they are approved by the General Assembly.

#### 3.8.2 Loans

The bank loans provide long-term financing of the operations of the Company. All loans are initially recognized at cost being the fair value of consideration received, excluding direct costs of issue.

After initial recognition, borrowings are measured at amortized cost using the effective interest rate method and any difference is recognized in the income statement, during the duration of the borrowings.

## 3.8.3 Ordinary shares

The share capital issued by the company is identified as the product of recovery reduced the direct costs of issue, after the calculation of income tax attributable to them. When the Company acquires its own equity securities, those securities (the "treasury shares) are

deducted from equity. During the purchase, sale, issue or cancellation of own equity instruments of the entity, no gain or loss is recognized in the income statement.

#### 3.9 Inventories

Inventories include raw materials, equipment and other assets acquired for future sale.

The cost of inventories is determined using the weighted average basis and includes all costs incurred in bringing the inventories to their present location and condition and which are directly attributable to the production process, and some overhead costs associated with production , which is absorbed in the normal capacity of production facilities.

The cost of inventories does not include financing costs.

At the balance sheet date, inventories are valued at the lower between the acquisition cost and net realizable value.

#### 3.10 Deferred income tax

#### 3.10.1 The current tax asset

The current tax asset / liability includes those obligations or claims by tax authorities relating to current or previous reporting period and not paid up the balance sheet date. Taxes are calculated according to tax rates and laws that were applicable on the taxable income of each year. All changes to current tax assets or liabilities are recognized as expense in the income tax.

## 3.10.2 Deferred income tax

Deferred income tax is calculated on the liability method which focuses on temporary differences. This involves comparing the book value of assets and liabilities on the consolidated financial statements with their respective tax bases. Deferred tax assets are recognized to the extent that is likely to be offset against future income taxes. The Company recognizes a previously unrecognized deferred tax assets to the extent that it is probable that future taxable profit will allow the recovery of the deferred tax asset. Deferred tax assets are reviewed at each balance sheet date and reduced to the extent that it is no longer probable that sufficient taxable profit will be available to allow the benefit of part or all of this deferred tax asset. Deferred tax liabilities are recognized for all taxable temporary differences. Tax losses can be transferred to subsequent periods are recognized as deferred tax assets. Deferred tax assets and liabilities are measured at tax rates expected to apply to the period during which settled the claim or liability, based on tax rates (and tax laws) that have come into force or substantively enacted at the date of Balance Sheet. Changes in deferred tax assets or liabilities are recognized as a component of income tax in the income statement, except those resulting from specific changes in the assets or liabilities that are recognized directly in equity Company as a revaluation the property and result in the relative change in deferred tax assets or liabilities being charged / credited to the relevant equity account.

#### 3.11 Government grants

The Company recognizes government grants, which cumulatively meet the following criteria:

- there is reasonable certainty that the company has complied or will comply with the terms of the grant and
- probable that the amount of the grant will be received.

Government grants relating to acquisition of fixed assets are shown as deferred income and liabilities are recognized in comprehensive income in the account "other income" during the life of the assets concerned.

#### 3.12 Retirement benefits and short-term employee benefits

#### 3.12.1 Short-term benefits

Short term employee benefits (other than termination benefits of employment) in cash and in kind are recognized as an expense when accrued. Any unpaid amount is recorded as a liability and if the amount already paid exceeds the amount of benefits, the company recognizes the excess as an asset (prepaid expense) only to the extent that the prepayment will reduce future payments or return.

#### 3.12.2 Retirement Benefits

The Company has both defined benefit and defined contribution plans.

## 3.12.2.1 Defined benefit plans

The liability in the balance sheet for defined benefit plans is the present value of the liability for the defined benefit under the Law 2112/20 and changes resulting from any actuarial gains or losses and past service costs. The defined benefit obligation is calculated annually by independent actuaries using the projected unit credit method unit (projected unit credit method).

Actuarial gains and losses arising from experience adjustments and changes in proportional cases charged or credited with any deferred tax that relates to other comprehensive income.

Past service cost is recognized immediately in profit or loss unless the changes in pension plans are dependent on the retention of employees in service for a specified period of time (vesting date). In this case, past service cost is amortized on a consistent basis until the date of vesting of benefits.

#### 3.12.2.2 Defined contribution plans

The staff Company is mainly covered by the main National Insurance Agency in relation to the private sector (IKA), which provides retirement and medical benefits. Each employee is required to contribute part of their monthly salary to the fund, part of the overall contribution is paid by the Company. Upon retirement, the pension fund responsible for paying pension benefits to employees. Consequently, the Company has no legal or constructive obligation to pay future benefits under this program.

Under the defined contribution plan, the Company's obligation (legal or constructive) shall be limited to the amount agreed to contribute to the organization (eg fund) that manages contributions and provides benefits. Thus the amount of benefits the employee will receive is determined by the amount paid by the Company (or the employee) and paid by the investment of those contributions.

The contribution payable by the Company in a defined contribution plan is recognized as a liability after deduction of the contribution paid and the corresponding output.

#### 3.13 Other provisions

Provisions are recognized when a present obligation is likely to lead to an outflow of economic resources for the Company and can be reliably estimated. The timing or the amount of output can be elusive. A present obligation arising from the presence of a legal or constructive obligation resulting from past events.

Each formed provision is used only for expenses which were originally formed. Provisions are reviewed at each balance sheet date and adjusted to reflect current best estimate.

Provisions are valued at anticipated costs required to settle the present obligation, based on the best evidence available at the balance sheet date, including the risks and uncertainties associated with this commitment. When the effect of the time value of money is significant, the amount of the provision is the present value of expenses expected to be required to settle the obligation. When using the method of discounting, the carrying amount of a provision increases each period to reflect the passage of time. This increase is recognized as interest expense in the results. When there are a number of similar obligations, the likelihood that an outflow will be required in settlement is determined by considering the class of obligations as a whole. A provision is recognized even if the probability of an outflow component included in the category of commitments is low. If it is no longer probable that an outflow of resources embodying economic benefits will be required to settle the obligation, provision is reversed.

## 3.14 Contingent liabilities

Contingent liabilities are not recognized in financial statements but are disclosed unless the probability of outflow of resources embodying economic benefits are minimal.

#### 3.15 Contingent assets

Possible inputs from economic benefits to the Company not yet met the criteria of an asset are considered contingent assets and disclosed in the notes to financial statements.

#### 3.16 Leases

The assessments of whether a lease agreement contains a lease element take place at the beginning of the agreement, taking into account all available evidence and individual circumstances.

## 3.16.1 Company's company as lessee

#### 3.16.1.1 Financial Leases

The ownership of a leased asset is transferred to the lessee if transferred to him all the risks and benefits associated with the leased asset is independent of the legal form of contract. At the beginning of the lease asset is recognized at fair value or if lower the present value of minimum lease payments including extra payments if any, are borne by the lessee. A corresponding amount is recognized as an obligation of the lease regardless of whether some of the lease payments are paid upfront at the start of the lease.

The subsequent accounting for assets that are acquired through leasing contracts, eg The depreciation method used and the determination of useful life is the same as that applied to comparable acquired other leases, assets. The accounting treatment of the corresponding obligation on the gradual reduction, based on the minimum lease payments of less financial burden, which is recognized as an expense in finance costs. Finance charges are allocated over the lease term, and represent a constant periodic rate of interest on the outstanding obligation.

### 3.16.1.2 - Operating leases

All other leases are treated as operating leases. Payments on operating lease contracts are recognized in the income statement with the straight method (correlation between income and use of exit). The related costs such as maintenance and insurance, are recognized as expenses when incurred.

#### 3.17 Revenue recognition

Revenue is recognized to the extent that it is probable that economic benefits will flow to the Company and the revenue can be reliably measured. Revenues are net of value added tax, discounts and rebates. Income between Company companies consolidated under the full consolidation method, are eliminated in full.

The recognition of revenue is as follows:

## **3.17.1** Services

Revenue is recognized to the extent that it is probable that economic benefits will flow to the Company and the revenue can be reliably measured. Revenues are net of value added tax, discounts and rebates. Income between Company companies consolidated under the full consolidation method, are eliminated in full. The recognition of revenue is as follows: Services Revenue from service contracts with predetermined price identified by the stage of completion of the transaction at the balance sheet date. Under this method, revenue is recognized based on the proportion of services rendered to the date of financial statements in respect of all services to be performed. When the result of the transaction involving the rendering of services cannot be estimated reliably, revenue is recognized only to the extent that the approved costs are recoverable. In cases of change of original estimates of revenues, expenditures or the level of integration, these changes may lead to increases or decreases in estimated revenues or costs and appear to revenue in the period.

## 3.17.2 Sales of goods

Revenue is recognized when the significant risks and rewards of ownership are transferred to the buyer.

#### 3.17.3 Dividends

Dividends income is recognized when the right to receive payment

#### 3.18 Borrowing Costs

Borrowing costs are recognized as an expense in the period incurred, except if related to an asset that is under construction.

#### 3.19 Fair Values

The Company provides the necessary disclosures about the measurement of fair value through a threelevel hierarchy.

- Financial assets that are traded in active markets whose fair value is determined on the basis of the published market prices applicable at the reporting date for similar assets and liabilities ("Level 1").
- Financial assets that are not negotiable in active markets whose fair value is determined using valuation techniques and assumptions based either directly or indirectly on market data at the reporting date ("Level 2").
- Financial assets that are not negotiable in active markets, the fair value of which is determined using valuation techniques and assumptions, not basically based on market data ("Level 3").

At the 31st of December 2017 and 31st of December 2016, the carrying amount of financial assets (Other long-term receivables, Receivables from customers and other trade receivables, Other receivables and Cash and cash equivalents) and financial liabilities (Long-term and Short-term borrowings, Suppliers and related liabilities as well as other short-term liabilities) approximated fair value.

For available-for-sale financial assets, the fair value cannot be measured reliably and the related investments are carried at acquisition cost and tested for impairment.

The Company did not hold assets at fair value at the  $31^{st}$  of December 2017 and the  $31^{st}$  of December 2016.

#### 4 Segment Reporting

## 4.1 Determination of functional segments

The company's main activity is the sale of various types of paper packaging and promotional products (propellants). As operating segment is a group of activities from which

- ✓ the company earns revenue and expenditure
- ✓ the results are regularly reviewed by the company and
- ✓ for which there are available sufficient financial data

Operating segments are recognized and presented on the basis of internal reporting which is evaluated by the company's management.

Operating segments are used to evaluate the company's progress are:

- Paper packing
- **Promotional Instruments**

Financial data for the company's operating segments are presented below.

#### Segmental results 4.2

The results of each operating segment are as follows:

Amounts are expressed in € '				
Results per segment for the period 1/1-31/12/2017	Carton Packaging	Promotional materials	Unallocated	Total
Sales to external customers	15.350.181,62	341.730,31	0,00	15.691.911,93
Sales to other segments	0,00	0,00	0,00	0,00
Net sales	15.350.181,62	341.730,31	0,00	15.691.911,93
Earnings before taxes, financial and investing activities	2.221.525,33	51.402,84	0,00	2.272.928,17
Financial results	(257.125,86)	0,00	0,00	(257.125,86)
Share of profit / (loss) from associates	0,00	0,00	0,00	0,00
Profit / (Loss) before tax	1.964.399,47	51.402,84	0,00	2.015.802,31
Tax	(605.912,30)	(14.906,82)	0,00	(620.819,12)
Net profit / (loss)	1.358.487,18	36.496,01	0,00	1.394.983,19
Results per segment for the period 1/1-31/12/2016				
Sales to external customers	14.688.729,24	558.608.81	0,00	15.247.338.05
Sales to other segments	0.00	0.00	0.00	0.00
Net sales	14.688.729,24	558.608,81	0,00	15.247.338,05
Earnings before taxes, financial and investing activities	2.094.134,19	97.864,85	0,00	2.191.999,04
Financial results	(260.539,27)	0,00	0,00	(260.539,27)
Share of profit / (loss) from associates	0,00	0,00	0,00	0,00

The accounting policies adopted for each operating segment are consistent with the accounting policies described in Note 3 Summary of accounting policies.

1.833.594.92

1.282.994,28

97.864,85

69.484,04

## Assets and liabilities by operating segment

The assets and liabilities by operating segment are as follows:

Amounts	are	expressed	in	€	,

Profit / (Loss) before tax

Net profit / (loss)

Assets and Liabilities as at 31/12/2017	Carton Packaging	Promotional materials	Unallocated	Total
Segment Assets	16.330.871,87	392.536,49	255.337,22	16.978.745,58
Assets of associates	0,00	0,00	0,00	0,00
Total assets	16.330.871,87	392.536,49	255.337,22	16.978.745,58
Segment Liabilities	10.015.725,52	54.968,94	905.216,64	10.975.911,10
Liabilities to associates	0,00	0,00	0,00	0,00
Total liabilities	10.015.725,52	54.968,94	905.216,64	10.975.911,10
Assets and Liabilities as at 31/12/2016	·			
Segment Assets	12.776.148.39	464.734.04	246.486.98	13.487.369.41
Assets of associates	0,00	0,00	0,00	0,00
Total assets	12.776.148,39	464.734,04	246.486,98	13.487.369,41
Segment Liabilities	7.505.379,62	78.599,17	809.644,52	8.393.623,31
Liabilities to associates	0,00	0,00	0,00	0,00
Total liabilities	7.505.379,62	78.599,17	809.644,52	8.393.623,31

For monitoring the operating segments and the allocation of resources in each area:

- all assets be allocated to the operating area of concern, except:
  - investments in associates
  - other financial assets and
  - the requirements of tax
- assets working together in functional areas are allocated to each sector according to income made.
- all the obligations allocated to functional areas other than:

1.931.459,77

0,00

0,00

- other financial liabilities
- · deferred tax liabilities and
- liabilities for income taxes
- $\checkmark$  obligations concerning joint operating segments are allocated to each sector according to the assets of each sector.

## 4.4 Other information by operating segment

Other items by operating segment are listed below:

Amounts are expressed in € '	Cart on Packaging	Promotional materials	Unallocated	Total
<u>1/1- 31/12/2017</u>				
Depreciation	450.335,08	2,56	0,00	450.337,64
Amortization	38.146,18	0,00	0,00	38.146,18
Additions in tangibles	2.945.126,70	0,00	0,00	2.945.126,70
Additions in intangibles	21.215,01	0,00	0,00	21.215,01
Impairment in Goodwill	0,00	0,00	0,00	0,00
1/1- 31/12/2016				•
Depreciation	376.126,02	112,34	0,00	376.238,36
Amortization	63.634,15	208,73	0,00	63.842,88
Additions in tangibles	473.020,92	0,00	0,00	473.020,92
Additions in intangibles	52.415,00	0,00	0,00	52.415,00
Impairment in Goodwill	0,00	0,00	0,00	0,00

## 4.5 Sales by product Company and services

The Company's sales by product Company and services listed below:

Amounts are expressed in € '	1/1- 31/12/2017	1/1- 31/12/2016
Resale of goods	532.089,05	770.313,85
Sale of products	14.213.314,18	13.655.876,26
Sale of raw materials	507.247,00	421.281,83
Revenues from services	439.261,70	399.866,11
Total Turnover	15.691.911,93	15.247.338,05

## 4.6 Information by geographical area

Data on sales and assets by geographic area are listed below:

Amounts are expressed in € '	1/1- 31/12/2017	1/1- 31/12/2016
Sales per region		
Greece	15.462.515,21	15.075.377,28
European Union	158.527,41	166.286,77
Other	70.869,31	5.674,00
Total	15.691.911,93	15.247.338,05
Assets per region	31/12/2017	31/12/2016
Greece	16.793.576,16	13.437.543,47
European Union	185.169,42	49.825,94
Other	0,00	0,00
Total	16.978.745,58	13.487.369,41

## 5 Goodwill

The carrying amount of goodwill arises from the activity of the Promotion carried out by the subsidiary PROMOCARTON A.E. The goodwill movement and its breakdown into cash flow units is analyzed as follows:

Amounts are expressed in € '	PROMOCARTON AE	Total
Gross book value as at 1/1/2016	265.128,99	265.128,99
minus: Accumulated amortization	0,00	0,00
Net book value as at 1/1/2016	265.128,99	265.128,99
Additions	0,00	0,00
Reductions	0,00	0,00
Amortization	0,00	0,00
Gross book value as at 31/12/2016	265.128,99	265.128,99
minus: Accumulated amortization	0,00	0,00
Net book value as at 31/12/2016	265.128,99	265.128,99
Additions	0,00	0,00
Merger of subsidiary	0,00	0,00
Reductions	0,00	0,00
Amortization	0,00	0,00
Gross book value as at 31/12/2017	265.128,99	265.128,99
minus: Accumulated amortization	0,00	0,00
Net book value as at 31/12/2017	265.128,99	265.128,99

The Goodwill is subject to periodic impairment testing and, if any impairment loss is recognized, this is included in the result line "Other financial results".

During the current and the previous fiscal year, no impairment of goodwill has arisen. The underlying assumptions used in the impairment test are as follows:

	Promotional Materials		
	2017	2016	
Discount rate	11,61%	13,73%	
Average growth during next 5 years	0,00%	0,00%	
Growth after 5 years	0,00%	0,50%	
% EBIT DA	15,04%	17,52%	

The key assumptions used by the management in the calculation of the cash flow forecasts in the context of the annual audit of the impairment of goodwill are as follows:

- Zero risk rate: The zero risk rate was determined on the basis of the zero risk bond yields.
- Budget margins: Operating profit margins before financial and investing activities and operating profits before financial and investing activities, depreciation and amortization were calculated based on the actual data for the current year.

The key assumptions used are consistent with independent external sources of information.

#### 6 Intangible assets

The intangible assets of the Company are mainly in software licenses and software. The analysis of the carrying amounts of intangible assets of the Company is shown in the tables below:

Amounts are expressed in € '	Software	Total
Gross book value as at 1/1/2016	347.442,33	347.442,33
minus: Accumulated amortization	(265.624,25)	(265.624,25)
Net book value as at 1/1/2016	81.818,08	81.818,08
Additions	52.415,00	52.415,00
Sales - reductions	(17.195,89)	(17.195,89)
Amortization	(63.842,88)	(63.842,88)
Amortization of sold or transferred items	17.195,80	17.195,80
Gross book value as at 31/12/2016	382.661,44	382.661,44
minus: Accumulated amortization	(312.271,33)	(312.271,33)
Net book value as at 31/12/2016	70.390,11	70.390,11
Additions	21.215,01	21.215,01
Sales - reductions	0,00	0,00
Amortization	(38.146,18)	(38.146,18)
Amortization of sold or transferred items	0,00	0,00
Gross book value as at 31/12/2017	403.876,45	403.876,45
minus: Accumulated amortization	(350.417,51)	(350.417,51)
Net book value as at 31/12/2017	53.458,94	53.458,94

The amortization of intangible assets recognized in the income statement (note 18). The intangible assets of the company are not there any kind pledges to secure obligations.

## 7 Tangible assets

The book values of tangible assets for the periods presented are as follows:

Amounts are expressed in € '	Land	Buildings	Machinery and equipment	Transportation	Furniture and fixtures	Total
Gross book value as at 1/1/2016	6.796,76	1.071.963,74	10.927.907,46	284.334,14	708.032,74	12.999.034,84
minus: Accumulated amortization	0,00	(857.974,80)	(8.610.109,46)	(156.681,71)	(628.941,11)	(10.253.707,08)
Net book value as at 1/1/2016	6.796,76	213.988,94	2.317.798,00	127.652,43	79.091,63	2.745.327,76
Additions	0,00	56.078,00	336.017,95	6.900,00	74.024,97	473.020,92
Sales - reductions	0,00	0,00	(533.466,83)	0,00	(29.892,71)	(563.359,54)
Amortization	0,00	(22.661,01)	(276.190,17)	(17.410,31)	(59.976,87)	(376.238,36)
Depreciation of sold or transferred items	0,00	0,00	533.466,63	0,00	29.846,45	563.313,08
Gross book value as at 31/12/2016	6.796,76	1.128.041,74	10.730.458,58	291.234,14	752.165,00	12.908.696,22
minus: Accumulated amortization	0,00	(880.635,81)	(8.352.833,00)	(174.092,02)	(659.071,53)	(10.066.632,36)
Net book value as at 31/12/2016	6.796,76	247.405,93	2.377.625,58	117.142,12	93.093,47	2.842.063,86
Additions	0,00	194.177,00	2.655.827,92	24.314,44	70.807,34	2.945.126,70
Sales - reductions	0,00	(7.989,00)	(2.146.301,81)	(64.000,00)	(29.336,28)	(2.247.627,09)
Amortization	0,00	(28.484,94)	(347.709,81)	(14.817,98)	(59.324,91)	(450.337,64)
Depreciation of sold or transferred items	0,00	7.988,99	2.142.295,86	16.533,32	28.812,02	2.195.630,19
Gross book value as at 31/12/2017	6.796,76	1.314.229,74	11.239.984,69	251.548,58	793.636,06	13.606.195,83
minus: Accumulated amortization	0,00	(901.131,76)	(6.558.246,95)	(172.376,68)	(689.584,42)	(8.321.339,81)
Net book value as at 31/12/2017	6.796,76	413.097,98	4.681.737,74	79.171,90	104.051,64	5.284.856,02

Depreciation of tangible fixed assets recognized in the income statement (note 18). There no mortgages on land and buildings. There is a lien on equipment owned by the company, worth EUR 927.000,00, in order to secure bank loan.

## 8 Financial Assets

The financial assets of the Company are classified as follows:

Amounts are expressed in € '	Note	31/12/2017	31/12/2016
Loans and receivables	8.2	7.531.707,05	7.198.409,16
Available for sale financial assets	8.1	178.727,00	178.727,00
Total		7.710.434,05	7.377.136,16

#### 8.1 Available for sale financial assets

The financial assets included in this category relate to the company's participation at 6.18% in the share capital of the company Vlachos Bros SA based in Koropi and the participation at 35.00% in the share capital of the company Fokas Bros SA for which there is no relevant audit capability. The analysis of the value of available-for-sale financial instruments is as follows:

Amounts are expressed in € '		AFOI VLAHOU AVEE	AFOI FOKA AVEE	Total
Balance as at 1/1/2016	0,00	54.000,00	124.727,00	178.727,00
Movements during 2016				
Transfers of non-current assets available for sale	0,00	0,00	0,00	0,00
Disposals	0,00	0,00	0,00	0,00
Value Impairment	0,00	0,00	0,00	0,00
Balance as at 31/12/2016	0,00	54.000,00	124.727,00	178.727,00
Movements during 2017				
Transfers of non-current assets available for sale	0,00	0,00	0,00	0,00
Disposals	0,00	0,00	0,00	0,00
Value Impairment	0,00	0,00	0,00	0,00
Balance as at 31/12/2017	0,00	54.000,00	124.727,00	178.727,00

Both companies, Vlachos Bros SA and Fokas Bros SA are not traded on any active market. As the fair value of the investments cannot be reliably estimated investments in Vlachos Bros SA and Fokas Bros SA are monitored at cost and tested for impairment. In the previous year and the current year, there was no indication of impairment for these investments. The underlying assumptions used in the impairment test are as follows:

	AFOI VLAHOU AVEE	A FOI FOKA AVEE
Discount rate	9,53%	15,35%
Average growth during next 5 years	0,00%	0,00%
Growth after 5 years	0,00%	0,00%
% EBIT DA	10,71%	3,14%

## 8.2 Loans and receivables

This category includes the following financial assets:

Amounts are expressed in € '	Note	31/12/2017	31/12/2016
Other non current assets	8.2.1	95.210,19	101.826,87
Cash and cash equivalents	8.2.3	3.238.084,25	2.623.321,89
Trade and other receivables	8.2.2	4.198.412,61	4.473.260,40
Total		7.531.707,05	7.198.409,16

## 8.2.1 Other non-current assets

Amounts are expressed in € '	31/12/2017	31/12/2016
Guarantees	95.210,19	101.826,87
Total	95.210,19	101.826,87

These guarantees include guaranteed rents. As the balance is not important for the fair presentation of financial statements of the Company, it has not been adjusted to the value of these guarantees to the real interest rate.

## 8.2.2 Trade and other receivables

Trade and other receivables are analyzed as follows:

Amounts are expressed in € '	31/12/2017	31/12/2016
Receivables from customers	3.242.871,73	3.720.319,73
Receivables from foreign customers	25.264,38	102.777,60
Prepayments to suppliers	7.285,04	37.081,62
Cheques receivable	476.617,68	372.221,70
Cheques in third parties as collateral	563.705,80	495.236,16
Total trade receivables	4.315.744,63	4.727.636,81
Minus: Bad debt provision	(117.332,02)	(254.376,41)
Total trade receivables (net)	4.198.412,61	4.473.260,40

All of these amounts are considered as short term. The fair value of short-term financial assets is not determined separately as the book value is considered to approximate their fair value. For all business requirements have been realized indications for possible impairment (note 18). The requirements are impaired mainly relate to the company's customers who are experiencing financial difficulties and balances estimated irrecoverable.

The maturity of impaired claims is as follows:

Amounts are expressed in € '	31/12/2017	31/12/2016	
Days			
60-90	0,00	0,00	
90-120	0,00	0,00	
120-180	0,00	0,00	
180-365	0,00	0,00	
>365	117.332,02	254.376,41	
Total receivables due	117.332,02	254.376,41	

There are no overdue receivables which have not been impaired.

The aging analysis of the Company's current trade receivables is as follows:

Amounts are expressed in € '	31/12/2017	31/12/2016
Days		
60-90	3.798.512,65	3.950.269,99
90-120	376.180,29	515.356,93
120-180	23.701,22	7.488,51
180-365	18,45	144,97
>365	0,00	0,00
Total receivables	4.198.412,61	4.473.260,40

The movement in bad debt provision is analyzed as follows:

Amounts are expressed in € '	31/12/2017	31/12/2016
Balance at the beginning of the year	254.376,41	279.242,45
Reversals	(137.044,39)	(409,50)
Provision for the year	0,00	0,00
Unused amounts reversed	0,00	(24.456,54)
Balance at the end of the year	117.332,02	254.376,41

## 8.2.3 Cash and cash equivalents

Cash equivalents include the following elements:

Amounts are expressed in € '	31/12/2017	31/12/2016
Cash in hand	23.368,32	1.034,97
Cash in bank	3.214.715,93	2.622.286,92
Total cash and cash equivalents	3.238.084,25	2.623.321,89

There are no commitments on the Company's treasury.

## 9 Inventories

Inventories are analyzed as follows:

Amounts are expressed in € '	31/12/2017	31/12/2016
Goods for resale	17.486,06	9.317,73
Finished and semi finished goods	827.899,09	518.977,40
Raw materials	1.566.220,67	1.433.807,13
Total gross value	2.411.605,82	1.962.102,26
Minus: Provisions	0,00	0,00
Total net value	2.411.605.82	1.962.102.26

The amount of inventories recognized as an expense during the year included in cost of sales (Note 18).

There is a lien on inventories up to EUR 1 million.

## 10 Other current assets

Other current assets are analyzed as follows:

Amounts are expressed in € '	31/12/2017	31/12/2016
Taxes receivable	637.568,23	568.077,60
Other debtors	30.597,07	37.063,88
Guarantees	135.604,38	0,00
Prepayments	506,51	35.654,41
Prepaid purchases of materials	320.616,19	182.481,89
Deferred expenses	51.759,16	79.510,27
Total other current assets (gross)	1.176.651,54	902.788,05
Minus: Provisions	0,00	0,00
Total other current assets (net)	1.176.651,54	902.788,05

## 11 Share capital

The company's share capital consists of 3.953.090 ordinary shares of nominal value  $\in$  0,30. All shares carry the same rights to receive dividends and the repayment of capital and represent a vote in the General Assembly of shareholders.

Amounts are expressed in € '	31/12/	31/12/2017		31/12/2016	
	Number of shares	Par value	Number of shares	Par value	
Number of shares authorised	•				
Common shares	3.953.090	0,30	3.953.090	0,30	
Preference shares	0,00		0,00		
Number of fully paid shares					
Common shares	3.953.090	0,30	3.953.090	0,30	

The movement of share capital is as follows:

Amounts are expressed in € '	31/12/2017	31/12/2016
Share capital at the beginning of the year	1.185.927,00	1.185.927,00
Increse of capital	0,00	0,00
Capital decrease	0,00	0,00
Share capital at the end of the year	1.185.927,00	1.185.927,00

The share capital of the company amounts to 1,185,927 Euros (1,185,927.00) divided into 3,000,950 thousand and ninety-three (3,953,090) ordinary shares of nominal value of thirty cents (0.30) Euro each.

The company's shares are listed on the Athens Stock Exchange, in the main market with the code PPAK. Each share carries one voting right.

### 12 Share premium

Movement in share premium is analyzed as follows:

Amounts are expressed in € '	31/12/2017	31/12/2016
Share capital at the beginning of the year	1.187.780,32	1.187.780,32
Capital increase	0,00	0,00
Share capital at the end of the year	1.187.780,32	1.187.780,32

The amounts received, additional to the par value of shares issued during the year are included in equity under the heading "Share premium" after deduction of registration fees, legal fees and other related tax benefits.

#### 13 Other reserves

Movement in other reserves is analyzed as follows:

Amounts are expressed in € '	Legal reserve	Extraordinary reserves	Non taxed reserves	Other reserves	Total
Balance as at 1/1/2016	216.982,36	2.219,00	335.221,00	(10.451,20)	543.971,16
Actuarial reserve	0,00	0,00	0,00	482,80	482,80
Reserves from profits	65.115,84	0,00	0,00	0,00	65.115,84
Balance as at 31/12/2016	282.098,20	2.219,00	335.221,00	(9.968,40)	609.569,80
Reserves from profits	68.566,83	0,00	0,00	0,00	68.566,83
Actuarial reserve	0,00	0,00	0,00	(11.524,01)	(11.524,01)
Balance as at 31/12/2017	350.665,03	2.219,00	335.221,00	(21.492,41)	666.612,62

#### Legal reserves

Under Greek corporate law, companies are required to form the 5% of profits of the year, as legal reserve, until it reaches one third of the outstanding share capital. During the life of the company, the distribution of the reserve is prohibited.

#### Tax-free reserves:

The tax-free reserves concern reserves derived from investment laws and reserves from tax-exempt income for which tax has been withheld tax at source.

#### 14 Employees defined benefit liability

The Company recognizes a liability for employee benefits due to retirement, the present value of the legal commitment of the lump sum compensation to staff retiring. The liability was calculated on an actuarial study conducted by an independent actuary. Specifically, the study involved the examination and calculation of actuarial methods required by the standards set by the International Accounting Standards (IAS 19) and must be recorded on the balance sheet and income statement for each company.

The Company companies have not been activated, either formally or informally, no specific benefit plan for employees, which is committed to withdrawing benefits employees. The only program that is in force is a contractual obligation under applicable law and N.2112/1920 3198/1955 to provide a lump sum in case of retirement plan.

The obligation of the Company is as follows:

Amounts are expressed in € '	31/12/2017	31/12/2016
Present value of obligation	253.497,68	224.655,09
Net defined benefit liability recognised in the statement of financial posistion	253.497,68	224.655,09

Movement in the present value of the obligation is as follows:

Amounts are expressed in € '	31/12/2017	31/12/2016
Net defined benefit liability at the beginning of the	224.655,09	235.621,00
Current service cost	17.719,00	16.295,10
Interst expense	4.044,00	4.948,05
Benefits paid	(30.950,00)	(88.009,79)
Other staff costs	21.798,59	56.480,93
Actuarial loss / (gain)	16.231,00	(680,20)
Net defined benefit liability at the end of the year	253.497,68	224.655,09

Movement in defined benefit liability recognized in Statement of Financial Position is as follows:

Amounts are expressed in € '	31/12/2017	31/12/2016
Net defined benefit liability at the end of the year	253.497,68	224.655,09
Net defined benefit liability at the end of the year	253.497,68	224.655,09

The amounts recognized in the income statement are as follows:

	31/12/2017	31/12/2016
Amounts are expressed in € '		
Current service cost	17.719,00	16.295,10
Interest cost on benefit obligation	4.044,00	4.948,05
Cost of termination benefits	21.798,59	56.480,93
Total expenditure for the Income Statement	43.561,59	77.724,08

The amounts recognized in the statement of "Other Comprehensive Income" are as follows:

Movements in Other Comprehensive Income	31/12/2017	31/12/2016
Amount recognized in OCI	(16.231,00)	680,20
Cumulative Amount recognized in OCI	24.460,59	40.691,82

Interest expenses are included in the item "Financial Expenses" in the Income Statement (note 20). All other expenses related with employee benefits included in the income statement.

The main actuarial assumptions used for accounting purposes these are:

	31/12/2017	31/12/2016
Inflation rate	2,00%	2,00%
Salary increase	2,00%	2,00%
Discount rate	1,70%	1,80%

## Demographic Assumptions:

## Mortality

√ has used the Swiss EVK 2000 mortality table for men and women

## Percentage departures (Turnover)

✓ The percentage of exits (turnover), based on years of service, is analyzed as follows:

Years of service	Percentage of exits
From 0 to 1 year	4,5%
From 1 to 5 years	4,0%
From 5 to 10 years	0,5%
From 10 years and over	0,0%

## Normal retirement ages

✓ have used the terms of withdrawal of social security funds owned by each worker, as they have been shaped with current legislation.

Below is the analysis of the sensitivity of the results of the actuarial liability, per scenario change on the discount rate and the expected salary increases:

	Actuarial Liability	Dif %
Discount rate increase by 0,5%	231.574,00	-9%
Discount rate decrease by 0,5%	278.177,00	10%
Increase on expected salary increase by 0,5%	274.044,00	8%
Decrease on expected salary increase by 0,5%	231.974,00	-8%

#### 15 Financial liabilities

Financial liabilities are classified as follows:

Amounts are expressed in € '	Note	31/12/2017	31/12/2016
Financial liabilities at amortized cost	15.1.	6.549.464,02	6.836.788,26
Financial leases	15.1.	2.855.981,43	0,00
Total		9.405.445,45	6.836.788,26

## 15.1 Financial liabilities at amortized cost

This category includes:

Amounts are expressed in € '	Note	31/12/2017	31/12/2016
Borrowings and finance leases	15.1.1	7.291.766,34	4.883.804,17
Trade and other payable	15.1.2	2.113.679,11	1.952.984,09
Total	<del>-</del>	9.405.445,45	6.836.788,26

## 15.1.1 Borrowings

Borrowings are analyzed as follows:

Long Commodulo	Lo	ng	term	loans
----------------	----	----	------	-------

Amounts are expressed in € '	31/12/2017	31/12/2016
Corporate bonds	2.625.000,00	2.536.766,18
Financial Leases	2.467.091,95	0,00
Total long term loans	5.092.091,95	2.536.766,18
Short term loans		
Amounts are expressed in € '	31/12/2017	31/12/2016
Corporate bonds (short term portion)	500.000,00	1.238.530,31
Financial Leases	388.889,48	0,00
Bank loans (working capital)	1.310.784,91	1.108.507,68
Total short term loans	2.199.674,39	2.347.037,99
Total borrowings	7.291.766,34	4.883.804,17

The total debt of the company is analyzed as follows:

## Borrowings as at 31/12/2017

Amounts are expressed in € '	Corporate bonds	Long term bank loans	Financial Leases	Other	Total
1 year and less	500.000,00	0,00	388.889,48	1.310.784,91	2.199.674,39
Between 1 and 5 years	2.625.000,00	0,00	2.060.150,11	0,00	4.685.150,11
More than 5 years	0,00	0,00	406.941,83	0,00	406.941,83
	3.125.000,00	0,00	2.855.981,43	1.310.784,91	7.291.766,34
Minus: fair value adjustments	0,00	0,00	0,00	0,00	0,00
	3.125.000,00	0,00	2.855.981,43	1.310.784,91	7.291.766,34
Borrowings as at 31/12/2016  Amounts are expressed in € '	Corporate bonds	Long term bank loans	Financial Leases	Other	Total
1 year and less	1.238.530,31	0,00	0,00	1.108.507,68	2.347.037,99
Between 1 and 5 years	2.536.766,18	0,00	0,00	0,00	2.536.766,18
More than 5 years	0,00	0,00	0,00	0,00	0,00
	3.775.296,49	0,00	0,00	1.108.507,68	4.883.804,17
Minus: fair value adjustments	0,00	0,00	0,00	0,00	0,00
	3,775,296,49	0.00	0.00	1 108 507 68	4 883 804 17

Interest rates are analyzed as follows:

Amounts are expressed in € '	31/12/2017	31/12/2016
Euribor 3m+4,85%	1.715,20	70.970,49
Euribor 3m+4,75%	0,02	0,00
Euribor 3m+4,40%	251.010,87	308.685,54
Euribor 3m+4,25%	0,00	1.900.000,00
Euribor 3m+4,00%	0,00	1.560.000,00
Euribor 3m+3,80%	762.530,92	1.037.537,19
Euribor 3m+3,85%	546.538,77	0,00
Euribor 3m+3,30%	2.599.215,23	0,00
Euribor 3m+3,40%	3.125.000,00	0,00
Fixed rate 9,6%	5.755,33	6.610,95
Total borrowings	7.291.766,34	4.883.804,17

Below is presented a sensitivity analysis of the results in a change of Euribor by 50bps.

Borrowings as at 31/12/2017	Total borrowings	Interest charge	Increase in Euribor by 0,5%	Decrease in Euribor by -0,5%
Borrowings using 3months Euribor	7.291.766,34	254.110,89	290.569,72	217.652,06
	7.291.766,34	254.110,89	290.569,72	217.652,06

Borrowings as at 31/12/2016	Total borrowings	Interest charge	Increase in Euribor by 0,5%	Decrease in Euribor by -0,5%
Borrowings using 3months Euribor	4.883.804,17	258.497,89	282.916,91	234.078,87
	4.883.804,17	258.497,89	282.916,91	234.078,87

To secure the bank loans between the company and the Bondholders, the Company has set up a pledge:

- o On paper stock owned by the company, at least equal to 1.000.000,000 Euros throughout the duration of the loan ,
- o On equipment owned by the company, worth at least 927.000,00 Euros, namely on the following and, finally,
- o On the receivables of the Company of the policy holders of these stocks and machinery.

Besides the above there are no mortgages or any other encumbrances on the company's assets.

For long-term debt of the company there is an obligation to comply with specific financial terms which they are met entirely.

The finance leases of the company refer to non-depreciated machinery with a value of 2.638.719,88 Euros, means of transport (clarks) of non-depreciated value of 5.980,00 Euros and other equipment of non-depreciated value of 2.070,00 Euros.

The present values of leases are analyzed as follows:

	Minimum futu	re payments	Present value of future minimum lease payments	
Amounts are expressed in € '	31/12/2017	31/12/2016	31/12/2017	31/12/2016
< 1 year	388.889,48	0,00	481.568,74	0,00
1 - 5 years	2.060.150,11	0,00	2.314.994,04	0,00
5 years <	406.941,83	0,00	434.305,36	0,00
Total	2.855.981,43	0,00	3.230.868,14	0,00
minus: (interest charge)			(374.886,71)	0,00
Present value of minimum future payments	2.855.981,43	0,00	2.855.981,43	0,00
Included in:				
Long term bank loans			2.467.091,95	0,00
Short term bank loans			388.889,48	0,00
		_	2.855.981,43	0,00

## 15.1.2 Trade and other payable

Trade and other payables are analyzed as follows:

Amounts are expressed in € '	31/12/2017	31/12/2016
Suppliers	1.557.061,11	1.795.471,25
Foreign suppliers	501.129,59	0,00
Prepayments from customers	19.647,59	16.207,59
Cheques payable	18.000,00	20.159,27
Notes payable	17.840,82	121.145,98
Total	2.113.679,11	1.952.984,09

All of the above liabilities are considered to be short term. The fair value of short-term financial liabilities is considered to approximate their carrying value.

# 16 Other current liabilities

Other current liabilities include:

Amounts are expressed in € '	31/12/2017	31/12/2016
Salaries payable	152.628,59	133.030,56
Amounts due to social security funds	157.989,33	147.340,89
Government grants	7.396,86	27.961,47
Accrued interest	885,41	10.180,63
Accrued expenses	23.165,42	27.202,99
Other creditors	68.885,72	176.018,90
Total	410.951,33	521.735,44

## 17 Turnover

Turnover is analyzed as follows:

Amounts are expressed in € '	1/1- 31/12/2017	1/1- 31/12/2016
Sales of goods	532.089,05	770.313,85
Sales of products	14.213.314,18	13.655.876,26
Sales of other inventories	507.247,00	421.281,83
Revenue from services	439.261,70	399.866,11
Total	15.691.911,93	15.247.338,05

# 18 Expense analysis

Operating expenses are analyzed as follows:

	1/1- 31/12/2017				
Amounts are expressed in € '	Cost of sales	Distribution expenses	Administrative expenses	Research and development expenses	Total
Cost of raw materials and goods for resale	7.194.825,56	0,00	0,00	0,00	7.194.825,56
Demolition of raw materials and goods for resale	(19.831,44)	0,00	0,00	0,00	(19.831,44)
Depreciation	408.883,76	8.370,99	33.079,00	3,89	450.337,64
Amortization	12.464,04	122,07	24.740,07	820,00	38.146,18
Payroll and related expenses	2.440.197,81	247.100,35	756.628,26	0,00	3.443.926,42
Third parties fees	20.089,70	159.393,77	588.491,57	0,00	767.975,04
Operating leases and rents	375.396,58	55.668,02	156.237,71	0,00	587.302,31
Repairs and maintenance	273.046,84	36.911,21	76.832,34	0,00	386.790,39
Insurance premiums	24.300,21	16.665,75	28.793,53	0,00	69.759,49
Heat, electricity, telecommunications, etc	234.905,18	22.036,30	23.188,16	0,00	280.129,64
Duties and taxes	62.217,78	10.186,51	36.135,66	0,00	108.539,95
Sundry expenses	87.285,09	196.221,55	141.836,84	0,00	425.343,48
Total	11.113.781,11	752.676,52	1.865.963,14	823,89	13.733.244,66

	1/1- 31/12/2016				
Amounts are expressed in € '	Cost of sales	Distribution expenses	Administrative expenses	Research and development expenses	Total
Cost of raw materials and goods for resale	7.000.537,01	0,00	0,00	0,00	7.000.537,01
Demolition of raw materials and goods for resale	(14.411,28)	0,00	0,00	0,00	(14.411,28)
Depreciation	338.713,70	7.238,22	30.286,44	0,00	376.238,36
Amortization	12.077,71	567,61	50.377,56	820,00	63.842,88
Payroll and related expenses	2.440.033,33	341.238,77	529.441,29	0,00	3.310.713,39
Third parties fees	11.470,44	116.054,53	662.739,96	0,00	790.264,93
Operating leases and rents	342.296,58	49.681,79	150.251,47	0,00	542.229,84
Repairs and maintenance	281.484,94	42.546,64	75.905,92	0,00	399.937,50
Insurance premiums	20.540,39	17.053,72	25.833,43	0,00	63.427,54
Heat, electricity, telecommunications, etc	240.271,92	22.046,25	21.131,68	0,00	283.449,85
Duties and taxes	57.904,86	11.306,09	28.344,26	0,00	97.555,21
Sundry expenses	175.018,80	158.904,97	85.853,52	0,00	419.777,29
Total	10.905.938,40	766.638,59	1.660.165,53	820,00	13.333.562,52

Employee benefits recognized in profit and loss statement are as follows:

Amounts are expressed in € '	31/12/2017	31/12/2016
Salaries	2.602.381,14	2.558.964,79
Distributions to social security	686.180,67	657.370,32
Current service cost	17.719,00	16.295,10
Dismisal costs	52.748,51	58.147,60
Interest charge on defined benefit plans	4.044,00	4.948,05
Other expenses	84.897,10	19.935,58
Total	3.447.970,42	3.315.661,44

The number of employees for both periods presented is as follows:

	31/12/2017	31/12/2016
White collar	47	38
Blue collar	110	92
Total	157	130

# 19 Other income and expenses

Other income is analyzed as follows:

Amounts are expressed in € '	1/1- 31/12/2017	1/1- 31/12/2016
Revenues from rentals	24.709,00	20.450,00
Gains on sale of tangible assets	275.838,43	51.356,19
Government grants	20.564,61	25.623,23
Other grants	0,00	1.369,20
Other income	32.319,72	180.473,13
Total	353.431,76	279.271,75

Other expenses are analyzed as follows:

Amounts are expressed in € '	1/1- 31/12/2017	1/1- 31/12/2016
Penalties and fines	16.225,45	1.048,24
Losses on sale of tangible assets	22.945,41	0,00
Total	39.170,86	1.048,24

## 20 Financial results

Financial expenses are analyzed as follows:

Amounts are expressed in € '	1/1- 31/12/2017	1/1- 31/12/2016
Interest expenses	254.110,89	258.497,69
Interest charge on defined benefit plans	4.044,00	4.948,05
Total	258.154,89	263.445,74

The bank interest expenses derive from company's loans, from factoring agreements and from finance leases of fixed equipment.

Financial income is analyzed as follows:

Amounts are expressed in € '	1/1- 31/12/2017	1/1- 31/12/2016
Interest received	128,13	573,39
Gains on foreign currency exchange difference	900,90	2.333,08
Total	1.029,03	2.906,47

## 21 Income taxes

## 21.1 Current tax liabilities

Current tax liabilities are analyzed as follows:

Amounts are expressed in € '	31/12/2017	31/12/2016
Tax on income payable	681.742,29	604.264,14
VAT payable	59.868,58	137.417,81
Withholding taxes payable	163.492,77	65.394,09
Other taxes payable _	113,00	2.568,48
Total	905.216,64	809.644,52

## 21.2 Deferred tax assets and liabilities

Deferred tax arising from temporary differences and tax losses recognized, is as follows:

Amounts are expressed in € '	31/12	/2017	31/12,	/2016	31/12/2017	31/12/2016
	Receivables	Liab ilities	Receivables	Liab ilities	Revenue / (Expense)	Revenue / (Expense)
Intangible assets	(3.709,65)	3.709,65	(3.709,65)	3.710,14	(0,07)	4.245,66
Tangible assets	1.892,75	486,30	1.892,75	0,00	486,30	(5.205,59)
Bad debt receivables	1.266,17	0,00	1.266,17	0,00	0,00	(6.860,25)
Defined benefit liability	65.149,50	8.364,43	65.149,50	0,00	8.364,43	(3.180,37)
Financial leases	0,00	0,00	0,00	0,00	0,00	0,00
Recognition of tax loss	(548,93)	0,00	(548,93)	0,00	0,00	0,00
Total	64.049,84	12.560,38	64.049,84	3.710,14	8.850,66	(11.000,55)
Offseting	12.560,38	(12.560,38)	3.710,14	(3.710,14)	-	
Deferred tax receivable / (payable)	76.610,22	0,00	67.759,98	0,00		
Other adjust ments						
Obligation of absorved subsidiaries					0,00	0,00
Tax on equity					0,00	0,00
Tax in other revenues					0,00	0,00
Tax presented in the statement of comprehensive income (n.21.3)					8.850,66	(11.000,55)

Deferred tax assets are recognized for tax losses carried forward to the extent possible the realization of related tax benefit through future taxable profits. For the calculation of deferred tax a 29% rate has been applied.

## 21.3 Income tax recognized in income statement

The tax which recognized in income statement was as follows:

Amounts are expressed in € '	1/1- 31/12/2017	1/1- 31/12/2016
Current tax Tax for the year	(624.962,79)	(568.178,10)
Total	(624.962,79)	(568.178,10)
Deferred tax		
From temporary differences	13.557,65	(11.197,81)
From temporary differences to Other Comprehensive Income	(4.706,99)	197,26
Total	8.850,66	(11.000,55)
Grand total	(616.112,13)	(579.178,65)
Tax rate	29%	29%
Profit / (Loss) before tax	1.999.571,31	1.932.139,77
Tax based on tax rate (1)	(579.876,00)	(560.321,00)
Tax amounts are distributed among		
Permanent differences on expenses	(23.271,74)	(22.549,34)
Non taxable revenues	(12.964,39)	3.691,69
Total (2)	(36.236,13)	(18.857,65)
Grand total (1+2)	(616.112,13)	(579.178,65)

## 22 Earnings per share

Earnings per share are calculated as follows:

Amounts are expressed in € '	1/1- 31/12/2017	1/1- 31/12/2016
Profit / (loss) of the period	1.383.459,18	1.352.961,12
Weighted average of shares outstanding	3.953.090,00	3.953.090,00
Basic (€ / share)	0,3500	0,3423

Weighted average of shares outstanding have been calculated as follows:

	1/1-	1/1-
_	31/12/2017	31/12/2016
Number of shares as at 1/1	3.953.090,00	3.953.090,00
Number of shares as at 31/12	3.953.090,00	3.953.090,00
Weighted average of shares outstanding	3.953.090,00	3.953.090,00

#### 23 Dividends

Dividends to shareholders are proposed by Board of Directors at each year end and are subject to approval by the Annual General Meeting. During the year 2017, the Board of Directors proposed and the Annual General Meeting of 21/04/2017 approved, the formation of legal reserve amounted to  $\in$  68.566,83 and the distribution of dividend amount of  $\in$  474.370,80, i.e. 0,1200 earning per share.

## 24 Risk management policies

The Company's activities generate a variety of financial risks, including risks and interest rate, credit and liquidity risks. The overall risk management program of Company's movements focuses in financial markets and seeks to minimize potential adverse effects of these fluctuations on the financial performance of the Company.

The risk management policy is handled by the Finance Division in cooperation with other departments directly involved in the Company. Through this policy, the access is coordinate to domestic and international stock markets and managed the financial risks, associated with the activities of the Company. The Company does not perform speculative transactions or transactions is not related to trade, investment and lending activities of the Company.

The financial instruments used by the Company consist mainly of deposits in banks, transactions in foreign currency or current prices or commodity futures, bank overdrafts, accounts receivable and payable, loans to and from subsidiaries, investments in securities, dividends payable and obligations arising from financial leases.

#### 24.1 Risk of changes in exchange rates

The Company's exposure to foreign exchange risk mainly arises from actual or anticipated cash flows in

foreign currency (import / export). This risk is managed within approved policy.

The book values of assets and liabilities in foreign currency, included in the statement of financial position are:

#### 31/12/2017

Amounts are expressed in € '	USD
Trade and other receivables	0,00
Cash and cash equivalents Trade and other payables	41.817,14
Total	41.817,14
<u>31/12/2016</u>	
Amounts are expressed in € '	USD
Trade and other receivables	0,00
Cash and cash equivalents	41.475,87
Trade and other payables	(6.500,00)
Total	34.975,87

Currency risk that Company facing stems from the exchange rates of USD.

In table that follows, present the sensitivity of the results and equity of the Company, in a variation of 10% of these exchange rates. This change is the best estimate of the administration in changing of the above rates.

		% Change in exchange rate	Effect in profits	Effect in equity
	USD	10%	3.486,80	2.475,62
Year 2017	030	-10%	(3.486,80)	(2.475,62)
	USD	10%	3.318,08	2.355,84
Year 2016	030	-10%	(3.318,08)	(2.355,84)

The sensitivity analysis includes only the balances of assets and liabilities at the date of financial statements and adjust the rest been measured at  $\pm 10\%$ 

## 24.2 Risk of changes in interest rates

The operating results and cash flows from operating activities of the Company are sensitive to fluctuations in interest rates.

Exposure to interest rate risk on liabilities and investments is monitored on a proactive basis. The finance Company has been formed in accordance with a predetermined combination of fixed and floating interest rates to mitigate the risk of changing interest rates. The financial management forms the index fixed-floating rate net debt of the Company according to market conditions, strategy and financial needs. It can also be used occasionally, interest rate derivatives, only as a means to mitigate this risk and to change the above combination of stable - fluctuating interest rates, if necessary. In 2017, the Company has not used any interest rate derivatives.

Company policy is to constantly monitor the trends in interest rates and term financial needs. Thus, decisions about the course and the relationship between fixed and variable costs of a new loan for each individual case. Therefore, all short term borrowings are at floating rates. The medium-term loans have been either fixed or floating rates.

The sensitivity analysis presented in the following table include all financial instruments affected by interest rate changes based on the assumption that the balance of these financial instruments at the end of the period remained unchanged throughout the period of use.

The sensitivity to interest rate risk has been identified in a 0.5% change in interest rates, which is the best estimate of management for the possible change.

	Interest	Borrowings with floating interest rate	% Change in interest rate	Effect in profits	Effects in equity
Year 2017	Euribor	7.286.011	0,50%	36.430,06	25.865,34
1ear 2017	EURIDOR	7.280.011	-0,50%	(36.430,06)	(25.865,34)
Year 2016	Euribor	4.877.193	0,50%	24.385,97	17.314,04
Tear 2010	EUTIDOT	4.0/7.193	-0,50%	(24.385,97)	(17.314,04)

## 24.3 Credit Risk Analysis

The Company has no significant credit risk. Receivables from customers mainly come from a broad customer base. The financial situation of clients is constantly monitored by the Company.

Where necessary, additional insurance coverage as a credit guarantee. Special computer application controls the size of the provision of credit and the credit limits of accounts. For specific credit risk provisions made for possible impairment losses. At year end, the administration found that there is no significant credit risk, which is not already covered by insurance as credit guarantee or doubtful debt provision.

Potential credit risk exists in cash and cash equivalents and investments. In these cases, the risk may arise from failure of counterparty to meet its obligations to the Company. To minimize this credit risk, the Company deals only with recognized financial institutions of high credit rating.

The Company's maximum exposure to credit risk is as follows:

Amounts are expressed in € '	31/12/2017	31/12/2016
Available for sale financial assets	178.727,00	178.727,00
Other non current assets	95.210,19	101.826,87
Trade and other receivables	4.198.412,61	4.473.260,42
Cash and cash equivalents	3.238.084,25	2.623.321,89
Σύνολο	7.710.434,05	7.377.136,18

The commercial risk which is associated with the concentration of turnover in a small number of clients, is addressed through the effort of the company's management to expand its customer list and to develop its activities to new markets.

## 24.4 Liquidity risk analysis

Prudent liquidity management is achieved by an appropriate mix of cash and bank credit.

The Company manages the risks that may arise from lack of adequate liquidity by ensuring that there is always secured bank credit to use. The existing available bank loans approved in the Company are sufficient to meet any potential shortfall in cash.

The following table summarizes the maturity profile of financial liabilities of the Company shown in the consolidated balance sheet at discounted prices, based on its payments under the relevant loan contracts or agreements with suppliers.

Financial liabilities as at 31/12/2017						
Amounts are expressed in € '	<6 months	6 months to 1 year	1 to 5 years	5 years <	Adjustment to fair value	Total
Trade and other payables	1.761.399,26	352.279,85	0,00	0,00	0,00	2.113.679,11
Borrowings	500.000,00	1.699.674,39	4.685.150,11	406.941,83	0,00	7.291.766,34
	2.261.399,26	2.051.954,24	4.685.150,11	406.941,83	0,00	9.405.445,45
Financial liabilities as at 31/12/2016	•					
Financial liabilities as at 31/12/2016  Amounts are expressed in €'	<6 months	6 months to 1 year	1 to 5 years	5 years <	Adjustment to fair value	Total
, , ,	<6 months		1 to 5 years	<b>5 years &lt;</b> 0,00		<b>Total</b> 1.952.984,09
Amounts are expressed in € '		year	, , , , , , , , , , , , , , , , , , , ,	,	to fair value 0,00	

This table reflects the repayment of existing liabilities of the Company the date of financial statements in accordance with relevant agreements with the contractors. The amounts reported on the interest and capital repayment. For interest-bearing liabilities with floating interest rate was used the last compounding rate used.

### 25 Policies and procedures for capital management

The Company manages its capital to ensure smooth operation, while ensuring an adequate return to shareholders through the optimization of the relationship between foreign and equity.

The Company monitors capital using the ratio of net total liabilities (total liabilities minus cash) to equity.

Amounts are expressed in € '	31/12/2017	31/12/2016
Total net liabilities	7.737.826,85	5.770.301,01
Shareholders' equity (sharoholders of the parent)	6.002.834,48	5.093.746,16
Total Debt / Equity	1,29	1,13

The Board of Directors periodically examines the capital structure of the Company and takes into account the cost of capital and the risks associated with it to determine the follow up strategy to follow.

## 26 Transactions and balances with related parties

## 26.1 Balances with related parties

There are no balances with related parties from commercial activity.

## 26.2 Compensation to key management personnel

The benefits to key management Company and company are as follows:

Amounts are expressed in € '	1/1- 31/12/2017	1/1- 31/12/2016
Salaries and other compensation to BoD memebers	234.807,70	218.662,93
Salaries and other compensation to key management personnel	312.917,81	295.430,51
Compensation to BoD memebers approoved by the	472.530,40	500.000,00
Total	1.020.255,91	1.014.093,44

## 26.3 Receivables and payables to key management personnel

## Receivables from related parties

Amounts are expressed in € '	1/1- 31/12/2017	1/1- 31/12/2016
Loans to related parties	15.983,61	15.983,61
Other receivables	0,00	9.000,00
Total	15.983,61	24.983,61

## Liabilities to related parties

Amounts are expressed in € '	1/1- 31/12/2017	1/1- 31/12/2016
Salaries and other compensation payable	24.807,99	43.266,09
Compensation to BoD memebers approoved by the General Meeting payable	5.140,95	85.592,80
Total	29.948,94	128.858,89

## 27 Commitments

## 27.1 Operating lease commitments

## 27.1.1 Company's company as lessee

The minimum lease payments (net of the annual updates) for operating lease agreements for transportation means which cannot be canceled without penalty will be made as follows:

Amounts are expressed in € '	31/12/2017	31/12/16
< 1 year	85.493,61	63.481,35
1-5 years	201.025,51	99.953,96
5 years <	1.970,00	0,00
•	288.489,12	163.435,30

The minimum lease payments (without taking into consideration the annual adjustments) for operating leases for buildings will be determined as follows:

Amounts are expressed in € '	31/12/2017	31/12/16
> 1 year	490.193,16	490.193,16
1-5 years	1.906.543,89	1.960.772,64
5 years <	704.160,00	1.146.932,65
	3.100.897,05	3.597.898,45

## 28 Liens on the property and pledges

To secure the bank loans between the company and the Bondholders ,the Company has set up a pledge:

- o On raw materials owned by the company , at least equal to 1.000.000,00 Euro throughout the duration of the loan ,
- o On equipment owned by the company , worth at least 927.000,00 Euros , namely on the following and , finally ,
- o On the receivables of the Company of the policyholders of these stocks and machinery.

No liens and guarantees granted to secure the obligations of the Company to its creditors

### 29 Contingent assets and liabilities

### 29.1 Contingent Liabilities

## 29.1.1 Litigations

There are no pending cases that may have a significant impact on the financial statements of the Company.

#### 29.1.2 Tax audits

The Company has been audited for the years 2011 until 2013, in certificates of tax compliance, with an unqualified opinion in accordance with Article 82 par.5 of Law 2238/1994. For the years 2014 until 2016, the company has been audited by its statutory auditors, in certificate of tax compliance, with an unqualified opinion, in accordance with the provisions of the Article 65A of Law 4174/2013.

For the year 2017, the tax audit is in progress and the relevant tax certificate to be granted after the publication of the financial statements year 2017. Upon the completion of the audit, the company's management does not expect any significant liabilities, other than those already recorded and disclosed

in the financial statements.

## 29.2 Contingent Assets

There are requirements that are not shown in the Financial Statements or should be disclosed otherwise.

## 30 Audit fees

The total fees charged during the financial year 2017, by the statutory audit firm are as follows:

Type of fees	THE COMPANY
Fees for statutory audit of financial Statements	20.500,00
Fees for other audit procedures	7.000,00
Total	27.500,00

## 31 Subsequent events

There are no other significant events, subsequent to December 31, 2017, which should be publicized or could differentiate the items of the published financial statements.

	Kifissia, 20 I	March 2018	
President and CEO	Vice-President	Member of the Board	Chief Financial Officer
John Tsoukaridis	Korina Fasouli ID No. P 110434	Juliana Tsoukaridis	Nikolaos Zetos ID No. AE 519511
ID No. AM 644642	10 110. 1 110 15 1	ID No. T 196593	10 NO. AL 313311