

### Reg. Number: 35197/06/B/96/101 General Registration Number: 004465901000

## Interim Financial Statements for the period from 1 January to 31 March 2014 in accordance with IAS 34

It is being certified that the accompanying interim Financial Statements are those approved by the Board of «PAPERPACK SA" on 21.5.2014 and published by posting them on company's website <u>www.paperpack.gr</u>

Headquarters: Reg. Number: General Registration Number Competent Authority: Viltanioti 24 and Menexedon, 14564 Kifissia 35197/06/B/96/101 004465901000 Ministry of Development, General Secretariat of Commerce, SA and Credit

The President of the Board & CEO

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### Interim financial statements for the period 1<sup>st</sup> January 2014 to 31<sup>st</sup> March 2014

According to the International Financial Reporting Standards

(IAS 34)



### **1. Interim Statement of Financial Position**

ASSETS		31/3/2014	31/12/2013
	Note		
Non Current Assets			
Goodwill		265.128,99	265.128,99
Intangible assets		132.731,72	89.687,75
Tangible assets		1.003.279,07	729.242,71
Available for sale financial assets		67.783,48	67.783,48
Deferred tax assets		114.814,25	104.806,77
Other non current assets		82.868,85	85.916,85
		1.666.606,36	1.342.566,55
Current assets			
Inventories		2.249.418,44	2.303.918,08
Trade and other receivables	5.6	4.140.820,75	4.349.557,27
Other current assets		757.359,28	539.588,54
Cash and cash equivalents		2.648.970,40	2.519.283,00
Total current assets		9.796.568,87	9.712.346,89
Non current assets held for sale		366.500,00	366.500,00
Total assets		11.829.675,23	11.421.413,44
Equity and Liabilities			
Share capital	5.7	1.185.927,00	1.185.927,00
Share premium		1.187.780,32	1.187.780,32
Reserves		526.814,45	526.814,45
Profit / (Losses) carried forward		(568.044,40)	(763.371,01)
Total Equity		2.332.477,37	2.137.150,76
Long term liabilities			
Long term loans	5.8	5.525.000,00	5.875.000,00
Defined benefit liability		183.816,56	179.712,81
Total long term liabilities		5.708.816,56	6.054.712,81
Short term liabilities			
Trade and other payables		1.619.706,04	1.327.938,44
Current tax liabilities		777.570,06	712.189,58
Short term loans	5.8	770.990,10	847.510,39
Other short term liabilities		620.115,10	341.911,46
Total short term liabilities		3.788.381,30	3.229.549,87
Total liabilities		9.497.197,86	9.284.262,68
Total Equity and liabilities		11.829.675,23	11.421.413,44



### 2. Interim Statement of Comprehensive Income for the first quarter

	Note	1/1 - 31/3/2014	1/1 - 31/3/2013
Turnover	5.5	3.495.438,05	3.530.419,90
Cost of sales		(2.546.156,93)	(2.597.705,29)
Gross profit	-	949.281,12	932.714,61
Other income	-	8.943,47	5.944,68
Administrative expenses		(183.060,67)	(171.559,55)
Distribution expenses		(418.412,09)	(390.529,65)
Research and development expenses		(78,00)	(1,32)
Other expenses		(1.142,95)	(260,62)
Earnings before taxes, financial and investing activities		355.530,88	376.308,15
Financial expenses	-	6.070,87	47.062,82
Financial income		(92.249,05)	(104.440,09)
Profit / (Loss) before tax	-	269.352,70	318.930,88
Tax	-	(74.026,09)	41.158,52
Net profit / (loss)	-	195.326,61	360.089,40
Net profits/ (losses) are distributed as follows:	=		
Sherholders' of the parent		195.326,61	360.089,40
Non-controlling interests		0,00	0,00
Other comprehensive income	-		
Other comprehensive income	-	0,00	0,00
Total Other comprehensive income		195.326,61	360.089,40
Total comprehensive income is distributed as follows:	=		
Sherholders' of the parent		195.326,61	360.089,40
Non-controlling interests		-	-
Earnings / (losses) per share			
Basic (€ / share)	5.12	0,0494	0,0911



### 3. Interim statement of changes in equity

	Share Capital	Share Premium	Reserves	Profit / (Losses) carried forward	Total
Balance as at 1/1/2013	1.185.927,00	1.187.780,32	526.814,45	(1.527.263,90)	1.373.257,87
Profit/(loss) for the period 1/1 - 31/3/2013	0,00	0,00	0,00	360.089,40	360.089,40
Other comprehensive income 1/1 - 31/3/2013	0,00	0,00	0,00	0,00	0,00
Total comprehensive income 1/1 - 31/3/2013	0,00	0,00	0,00	360.089,40	360.089,40
Dividends	0,00	0,00	0,00	0,00	00,00
	0,00	0,00	0,00	0,00	0,00
Balance as at 31/3/2013	1.185.927,00	1.187.780,32	526.814,45	(1.167.174,50)	1.733.347,27
Balance as at 1/1/2014	1.185.927,00	1.187.780,32	526.814,45	(763.371,01)	2.137.150,76
Profit/(loss) for the period 1/1 - 31/3/2014	0,00	0,00	0,00	195.326,61	195.326,61
Other comprehensive income 1/1 - 31/3/2014	0,00	0,00	0,00	0,00	0,00
Total comprehensive income 1/1 - 31/3/2014	0,00	0,00	0,00	195.326,61	195.326,61
Dividends	0,00	0,00	0,00	0,00	0,00
	0,00	0,00	0,00	0,00	0,00
Balance as at 31/3/2014	1.185.927,00	1.187.780,32	526.814,45	(568.044,40)	2.332.477,37



### 4. Interim statement of cash flows

	For the three months per	
Cash flows from onerations	2014	2013
<u>Cash flows from operations</u> Profit / (Loss) before tax	269.352,70	318.930,88
Adjustments to profit / (loss)		<b>,</b>
Depreciation and amortization	96.713,50	240.824,23
Provisions	4.103,75	71.237,32
	370.169,95	630.992,43
(Gain) / loss from investing and finance activity	(207,89)	(2.852,52)
Interest charge and related expenses	92.249,05	104.440,09
Changes in working capital		
(Increase) / decrease in inventories	54.499,64	(103.370,97)
(Increase) / decrease in receivables	(5.986,22)	(827.491,38)
Increase / (decrease) in liabilities	569.971,24	620.499,85
(Minus):		
Interest charge and related expenses paid	(92.249,05)	(104.440,09)
Taxes paid	(18.653,09)	204.751,62
Net cash flows from operating activities	969.793,63	522.529,03
Cash flows from investing activities		
Purchase of tangible and intangible assets	(414.287,33)	(24.536,88)
Sale of tangible and intangible assets	493,50	0,00
Interest received	207,89	2.852,52
Net cash flows from investing activities	(413.585,94)	(21.684,36)
Cash flows from financing activities		
Loans paid	(426.520,29)	(244.481,71)
Net cash flows from financing activities	(426.520,29)	(244.481,71)
Net increase / (decrease) in cash and cash equivalents	129.687,40	256.362,96
Cash and cash equivalents at the beginning of the period	2.519.283,00	2.383.036,88
Cash and cash equivalents at the end of the period	2.648.970,40	2.639.399,84



# 5. Notes to the interim financial statements for the period from January the 1<sup>st</sup> to 31<sup>st</sup> of March 2014

#### **5.1 General Information**

The interim financial statements for the period January  $1^{st}$  to September  $31^{st}$ , 2014 include the financial statements of PAPERPACK SA (hereinafter the "Company").

PAPERPACK SA was founded in 1996, derived from the merger of corporate interests of Mr. John Tsoukaridis. It is a Societe Anonyme registered in Greece with registration number 35197/06/V/96/101 and General Register Number 004465901000.

The headquarters are located in the Municipality of Kifissia, Attica, on 24 Viltanioti Menexedon street, PC 145 64.

Company's website is <u>www.paperpack.gr</u>. The interim financial statements for the period from 1/1 to 31/03/2014 were approved by the Board on 21/5/2014.

### 5.2 Nature of activities

PAPERPACK SA's activity is printing and carton box manufacturing, supplying mainly industrial units of cartons printed on the packaging to promote products such as cosmetics, food, drinks, cigarettes, drugs and detergents.

In particular, it operates a fully integrated plant in which take place the design, printing and production of documents and boxes with specific quality requirements. Special offset machines are used during printing process. These activities refer to the Carton Packaging segment.

According to the bulletin of the Statistical Classification of Economic Activities 2003 of the National Statistical Service of Greece (NSSG), company's principal activity falls under the category of firms in "Manufacture of corrugated paper and paperboard and packaging of paper and cardboard" (NACE Rev. 212.1).

Additionally, through the merger of PROMOCARTON SA, the company has been expanded its activity and trade paper propellants (sector propellants), as displays, stands, etc., so penetrating and commercial customers with a portfolio of primarily consumer products.

These activities belong to promotional materials segment .

The principal activities of the company have not been changed from last year .

#### 5.3 Basis of preparation of financial statements

The accompanying interim financial statements PAPERPACK SA covering the period from 1 January 2013 to 31<sup>st</sup> March 2014, and the corresponding comparative statements of 2013 have been prepared under the historical cost convention, as modified by the revaluation of certain assets and liabilities at current values, the ongoing business (going concern) and comply with International Financial Reporting Standards (IFRS) as issued by the International Accounting Standards Board (IASB), and their interpretations, as issued by the Financial Reporting Interpretations Committee (IFRIC) of IASB as adopted by the European Union. Specifically these statements comply with IAS 34 Interim Financial Reporting.

The interim financial statements do not include all information and disclosures required in the annual financial statements and should be read in conjunction with the financial statements of December 31, 2013.

#### 5.3.1 Basic accounting principles

The accounting principles applied in the preparation of the financial statements are consistent with those followed in the annual financial statements for the year ended December 31, 2013.

In the current period is the first time that are being applied the following Standards and Interpretations:

Standards and Interpretations compulsory for the fiscal year 2014



New standards, amendments of published standards and interpretations mandatory for accounting periods beginning on 1st January 2014. The Group's assessment of the impact of these new and amended standards and interpretations is set out below.

## IAS 32 (Amendment) "Financial Instruments: Presentation" (COMMISSION REGULATION (EC) No.1256/2012 of 13th December 2012, L 360 29/12/2012)

This applies to annual accounting periods starting on or after 1st January 2014. The amendment clarifies the assets and liabilities offsetting criteria in order to address inconsistencies in current practice. This amendment does not affect Group financial statements.

## IFRS 10 "Consolidated Financial Statements" (COMMISSION REGULATION (EC) No.1254/2012 of 11th December 2012, L 360 -29/12/2012)

According to EU, this applies to annual accounting periods starting at the latest on or after 1st January 2014. Earlier application is permitted.

In May 2011 the IASB issued IFRS 10 "Consolidated Financial Statements". IFRS 10 establishes principles for the presentation and preparation of consolidated financial statements when an entity controls one or more other entities. IFRS 10 replaces the consolidation requirements in IAS 27 "Consolidated and Separate Financial Statements" and in SIC-12 "Consolidation — Special Purpose Entities". IFRS 10 builds

on existing principles by identifying the concept of control as the determining factor in whether an entity should be included within the consolidated financial statements of the parent company. The standard provides additional guidance to assist in the determination of control where this is difficult to assess. The Group implemented IFRS 10 on 1st January 2014, with no impact on the consolidation of investments held by the Group.

## IFRS 11 "Joint Arrangements" (COMMISSION REGULATION (EC) No.1254/2012 of 11th December 2012, L 360 -29/12/2012)

According to EU, this applies to annual accounting periods starting at the latest on or after 1st January 2014. Earlier application is permitted. In May 2011 the IASB issued IFRS 11 "Joint Arrangements ". IFRS 11 replaces IAS 31 "Interests in Joint Ventures" and SIC-13 "Jointly Controlled Entities—Non - Monetary Contributions by Venturers". IFRS 11 "Joint Arrangements" provides for a more realistic reflection of joint arrangements by focusing on the rights and obligations of the arrangement, rather than its legal form (as is currently the case). The standard addresses inconsistencies in the reporting of joint arrangements by requiring a single method (equity method) to account for interests in jointly controlled entities. The Group implemented IFRS 11 on 1st January 2014, changing the consolidation method for jointly controlled entities from proportionate to equity method.

## IFRS 12 "Disclosure of Interests in Other Entities" (COMMISSION REGULATION (EC) No.1254/2012 of 11th December 2012, L 360 -29/12/2012)

According to EU, this applies to annual accounting periods starting at the latest on or after 1st January 2014. Earlier application is permitted. In May 2011 the IASB issued IFRS 12 "Disclosure of Interests in Other Entities". IFRS 12 is a new and comprehensive standard on disclosure requirements for all forms of interests in other entities, including subsidiaries, joint arrangements, associates and unconsolidated structured entities. The Group implemented IFRS 12 on 1st January 2014.

### IFRS10, IFRS11 & IFRS12 (amendments) "Transition Guidance" (COMMISSION REGULATION (EC) No. 313/2013 of 4th April 2013, L95/9 05.04.2013)

According to EU, this applies to annual accounting periods starting at the latest on or after 1st January 2014. Earlier application is permitted. In June 2012 the IASB issued additional transition relief in IFRS 10 "Consolidated Financial Statements", IFRS 11 "Joint Arrangements" and IFRS 12 "Disclosure of Interests in Other Entities" limiting the requirement to provide adjusted comparative information. The amendments explain that the 'date of initial application' in IFRS 10 means 'the beginning of the annual reporting period in which IFRS 10 is applied for the first time'. Consequently, an entity is not required to make adjustments to the previous accounting for its involvement with entities if the consolidation conclusion reached at the date of initial

application is the same when applying IAS 27 "Consolidated and Separate Financial Statements" and SIC-12 "Consolidation—Special Purpose Entities" and when applying IFRS 10. As a result, the IASB confirms that relief from retrospective application of IFRS 10 would also apply to an investor's interests in investees that were disposed of during a comparative period in such a way that consolidation would not occur in accordance with either IAS 27/SIC-12 or IFRS 10 at the date of initial application. The amendments also clarify how an investor shall adjust comparative period(s) retrospectively if the consolidation conclusion reached at the date of initial application is different when applying IFRS 10



when compared with applying IAS 27/SIC-12. Additional transition relief is provided by limiting the requirement to present adjusted

comparative information to the period immediately preceding the date of initial application (the 'immediately preceding period'). Presentation of adjusted comparatives for earlier periods is permitted but not required. The IASB has also amended IFRS 11 "Joint Arrangements" and IFRS 12 "Disclosure of Interests in Other Entities" to provide similar relief from the presentation or adjustment of comparative information for periods prior to the immediately preceding period. IFRS 12 is further amended to provide additional transition relief by eliminating the requirement to present comparatives for the disclosures relating to unconsolidated structured entities for any period before the first annual period for which IFRS 12 is applied. The Group implemented these amendments on 1st January 2014.

## IAS 27 (amendment) "Separate Financial Statements" (COMMISSION REGULATION (EC) No.1254/2012 of 11th December 2012, L 360 - 29/12/2012)

According to EU, this applies to annual accounting periods starting at the latest on or after 1st January 2014. Earlier application is permitted. In May 2011, when the IASB issued IFRS 10 "Consolidated Financial Statements", IFRS 11 "Joint Arrangements" and IFRS 12 "Disclosure of Interests in Other Entities" also amended IAS 27 that now contains the accounting and disclosure requirements for investments in subsidiaries, joint ventures and associates when an entity prepares separate financial statements. The Standard requires an entity preparing separate financial statements to account for those investments at cost or in accordance with IFRS 9 "Financial Instruments". The Group implemented IAS 27 on 1st January 2014.

## IAS 28 (amendment) "Investments in Associates and Joint Ventures" (COMMISSION REGULATION (EC) No.1254/2012 of 11th December 2012, L 360 -29/12/2012)

According to EU, this applies to annual accounting periods starting at the latest on or after 1st January 2014. Earlier application is permitted. In May 2011, when the IASB issued IFRS 10 "Consolidated Financial Statements", IFRS 11 "Joint Arrangements" and IFRS 12 "Disclosure of Interests in Other Entities" also amended IAS 28 that now contains the accounting for investments in associates and sets out the requirements for the application of the equity method when accounting for investments in associates and joint ventures. The Group implemented IAS 28 on 1st January 2014.

## IFRS10, IFRS12 & IAS27 (amendments) "Investment Entities" (COMMISSION REGULATION (EC) No.1174/2013 of 20th November 2013, L 312 -21/11/2013)

This applies to annual accounting periods starting on or after 1st January 2014. Earlier application is permitted. In October 2012 the IASB issued additional transition amendments in IFRS 10 "Consolidated Financial Statements", IFRS 12 "Disclosure of Interests in Other Entities" and IAS 27 "Separate Financial Statements". The amendments define an investment entity and introduce an exception to consolidating particular subsidiaries for investment entities. These amendments require an investment entity to measure those subsidiaries at fair value through profit or loss in accordance with IFRS 9 Financial Instruments in its consolidated and separate financial statements. The amendments also introduce new disclosure requirements for investment entities in IFRS 12 and IAS 27 for investment entities. This amendment does not affect Group financial statements.

## IAS 36 (amendment) "Impairment of Assets" (COMMISSION REGULATION (EC) No.1374/2013 of 19th December 2013, L 346 - 20/12/2013)

This applies to annual accounting periods starting on or after 1st January 2014. Earlier application is permitted when the entity has already applied IFRS 13. In May 2013 the IASB issued amendments in IAS 36 "Impairment of Assets" to require disclosures about

the recoverable amount of impaired assets. The amendments clarify the IASB's original intention that the scope of those disclosures is limited to the recoverable amount of impaired assets that is based on fair value less costs of disposal. This amendment does not affect Group financial statements.

## IAS 39 (amendment) "Financial Instruments: Recognition & Measurement" (COMMISSION REGULATION (EC) No.1375/2013 of 19th December 2013, L 346 - 20/12/2013)

This applies to annual accounting periods starting on or after 1st January 2014. Earlier

application is permitted. On June 2013 the IASB issued amendments in IAS 39 "Financial Instruments: Recognition & Measurement". The amendments will allow hedge accounting to continue in a situation where a derivative, which has been designated as a hedging instrument, is novated to effect clearing with a central counterparty as a result of laws or regulation, if specific conditions are met (in this context, a novation indicates that parties to a contract agree to replace their original counterparty with a new one). This amendment does not affect Group financial statements.

IFRIC 21 "Levies"



This applies to annual accounting periods starting on or after 1st January 2014. Earlier application is permitted. On May 2013 the IASB issued IFRIC 21 "Levies". The Interpretation describes how an entity should account for liabilities to pay levies imposed by governments, other than income taxes, in its financial statements. The principal question raised was about when the entity should recognise a liability to pay a levy. This is an interpretation of IAS 37 Provisions, Contingent Liabilities and Contingent Assets. IAS 37 sets out criteria for the recognition of a liability, one of which is the requirement for the entity to have a present obligation as a result of a past event (known as an obligating event). The Interpretation clarifies that the obligating event that gives rise to a liability to pay a levy is the activity described in the relevant legislation that triggers the payment of the levy. The Group does not expect this interpretation to affect its financial statements. This amendment has not yet been endorsed by the European Union.

#### Standards and Interpretations compulsory after 31 December 2014

The following new standards, amendments and IFRICs have been published but are in effect for the annual fiscal period beginning the 1st of January 2015 and have not been adopted from the Group earlier.

#### IFRS 9 "Financial Instruments"

This applies to annual accounting periods starting on or after 1st January 2015. Earlier application is permitted. The IASB intends to ultimately replace IAS 39 in its entirety with IFRS 9, however the replacement will be divided into phases. In November 2009, the IASB issued the chapters of IFRS 9 relating to classification and measurement of financial assets. In October 2010, the IASB added the requirements related to the classification and measurement of financial isbilities and decided to carry forward unchanged from IAS 19 the requirements related to the derecognition of financial assets and financial liabilities to IFRS 9. In November 2013, the IASB added to IFRS9 the requirements related to hedge accounting. In next phase of the project the new requirements related to impairment of financial instruments will be added. The Group is in the process of evaluating the effect of IFRS 9 on its financial statements. IFRS 9 has not been endorsed yet by the European Union and cannot, therefore, be implemented earlier by the Group. Only when it has been endorsed will the Group decide whether or not it will implement IFRS 9 before 1st January 2015.

#### IFRS 7 (Amendment) "Financial Instruments: Disclosures"

This applies to annual accounting periods starting on or after 1st January 2015. Earlier application is permitted. On 16.12.2011, the IASB issued an amendment in IFRS7, adding in the Standard disclosures related to

the transition to IFRS 9. The amendment has not yet been endorsed by the European Union. The Group is in the process of evaluating the effect of the amendment on its financial statements.

#### IAS 19 (amendment) "Employee Benefits"

This applies to annual accounting periods starting on or after 1st July 2014. Earlier application is permitted. In November 2013 the IASB issued narrow scope amendments in IAS 19 "Employee Benefits". The narrow scope amendments apply to contributions from employees or third parties to defined benefit plans. The objective of the amendments is to simplify the accounting for contributions that are independent of the number of years of employee service, for example, employee contributions that are calculated according to a fixed percentage of salary. The Group will assess the impact of the amendment on its financial statements. This amendment has not yet been endorsed by the European Union.

#### 5.4 Seasonality

According to the International Financial Reporting Standards, the activities of the company are not affected by seasonal or cyclical factors.

#### 5.5 Segment reporting

IFRS 8 requires the Company to identify operating segments based on the information provided and communicated to management in allocating resources and assessing performance of the operating segment. The operating segments are managed and monitored by the Board . The operating segments have been aggregated and reported as areas where exhibit similar long-term financial performance and have similar economic characteristics. The Company reports for the following areas: Paper Packaging and Promotional Media.

#### **Operating segments**

The following tables present the sales results and the depreciation of the operating sectors for the period from January 1 to March 31, 2014 and 2013, respectively :



#### 1/1 - 31/3/2014

Amounts in Euro	Carton Packaging	Promotional Materials	Total
Sales to external customers	3.225.978,80	269.459,25	3.495.438,05
Sales to other segments	0,00	0,00	0,00
Net sales to external customers	3.225.978,80	269.459,25	3.495.438,05
Operating Profit	291.717,74	63.813,14	355.530,88
Financial Revenues	6.070,87	0,00	6.070,87
Financial expenses	(92.249,05)	0,00	(92.249,05)
Share of profit / (loss) from associates	0,00	0,00	0,00
Profit / (Loss) before tax	205.539,56	63.813,14	269.352,70
Тах	(57.434,67)	(16.591,42)	(74.026,09)
Profit after tax	148.104,89	47.221,72	195.326,61
Depreciation and amortization	96.421,21	292,29	96.713,50
Earnings before taxes, financial and investing activities and depreciation and amortization(EBITDA)	388.138,95	64.105,43	452.244,38

#### 1/1 - 31/3/2013

Amounts in Euro	<b>Carton Packaging</b>	Promotional Materials	Total
Sales to external customers	3.435.488,26	94.931,64	3.530.419,90
Sales to other segments	0,00	0,00	0,00
Net sales to external customers	3.435.488,26	94.931,64	3.530.419,90
Operating Profit	349.422,81	26.885,34	376.308,15
Financial Revenues	47.062,82	0,00	47.062,82
Financial expenses	(104.440,09)	0,00	(104.440,09)
Profit / (Loss) before tax	292.045,54	26.885,34	318.930,88
Tax	41.158,52	0,00	41.158,52
Profit after tax	333.204,06	26.885,34	360.089,40
Depreciation and amortization	240.824,23	0,00	240.824,23
Earnings before taxes, financial and investing activities and depreciation and amortization(EBITDA)	590.247,04	26.885,34	617.132,38

The assets and liabilities by operating segment are as follows:

#### 31/3/2014

Amounts in Euro	Carton Packaging	Promotional Materials	Total
Assets	11.573.226,79	256.448,44	11.829.675,23
Non distributed assets	0,00	0,00	0,00
Consolidated Assets	11.573.226,79	256.448,44	11.829.675,23
Liabilities	9.497.197,86	0,00	9.497.197,86
Non distributed liabilities	0,00	0,00	0,00
Consolidated liabilities	9.497.197,86	0,00	9.497.197,86
Additions in tangible and intangible assets	414.287,33	0,00	414.287,33



#### 31/12/2013

Amounts in Euro	Carton Packaging	Promotional Materials	Total
Assets	11.419.294,02	2.119,42	11.421.413,44
Non distributed assets	0,00	0,00	0,00
Consolidated Assets	11.419.294,02	2.119,42	11.421.413,44
Liabilities	9.284.262,68	0,00	9.284.262,68
Non distributed liabilities	0,00	0,00	0,00
Consolidated liabilities	9.284.262,68	0,00	9.284.262,68
Additions in tangible and intangible assets	92.482,22	0,00	92.482,22

#### 5.6 Trade receivables

The trade receivables are as follows :

Amounts in Euros'	31/3/2013	31/12/2013
Receivables from customers	3.807.803,60	3.808.987,34
Prepayments to suppliers	102.646,10	109.062,43
Cheques receivable	524.786,91	710.749,97
Total receivable	4.435.236,61	4.628.799,74
Minus: Bad debt provision	(294.415,86)	(279.242,47)
Total receivables, net	4.140.820,75	4.349.557,27

All of these amounts are considered as short term. The fair value of short-term financial assets is not determined separately as the book value is considered to approximate their fair value.

Certain receivables were impaired. Impaired balances are mainly related to the company's customers who are experiencing financial difficulties and balances are estimated as irrecoverable.

#### 5.7 Share Capital

During the current period, there has been no change in the share capital of the company . The number of shares amounts to 3,953,090 nominal value of 0,30  $\in$ .

The premium share capital resulting from the issuance of shares for cash at a value higher than their nominal value. The evolution of the share capital is as follows :

#### Amounts are presented in Euros

	Number of shares	Share capital	Share premium	Total
Balance as at 1/1/2013	3.953.090	1.185.927,00	1.187.780,32	2.373.707,32
Movements during 2013	-	0,00	0,00	0,00
Balance as at 31/12/2013	3.953.090	1.185.927,00	1.187.780,32	2.373.707,32
Movements during 2014	-	0,00	0,00	0,00
Balance as at 31/3/2014	3.953.090	1.185.927,00	1.187.780,32	2.373.707,32

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#### **5.8 Borrowings**

The breakdown of the loans is as follows :

Amounts are presented in Euros Long term loans	31/3/2014	31/12/2013
Syndicated loans Total long term loans	5.525.000,00 <b>5.525.000,00</b>	5.875.000,00 <b>5.875.000,00</b>
Short term loans		
Syndicated loans	700.000,00	525.000,00
Short term loans (Working Capital)	70.990,10	322.510,39
Total short term loans	770.990,10	847.510,39
Total loans	6.295.990,10	6.722.510,39

The maturity dates of the loans are as follows :

Ποσά εκφρασμένα σε Ευρώ	Less than 1 year	1 to 5 years	More than 5 years	Total
31 March 2014				
Syndicated loans	700.000,00	5.525.000,00	0,00	6.225.000,00
Other loans	70.990,10	0,00	0,00	70.990,10
minus: fair value adjustments	0,00	0,00	0,00	0,00
Total loans	770.990,10	5.525.000,00	0,00	6.295.990,10
31 December 2013				
Syndicated loans	525.000,00	5.875.000,00	0,00	6.400.000,00
Other loans	322.510,39	0,00	0,00	322.510,39
minus: fair value adjustments	0,00	0,00	0,00	0,00
Total loans	847.510,39	5.875.000,00	0,00	6.722.510,39

The fair value of debt approximates their carrying amount

The average interest rates on borrowings are analyzed as follows :

	31/3/2014	31/12/2013
Euribor 3µ+5,00%	3.825.000,00	4.000.000,00
Euribor 3µ+2,75%	2.400.000,00	2.400.000,00
Euribor 3µ+4,75%	70.990,10	71.010,92
Euribor 3µ+6,00%	0,00	251.499,47
Total	6.295.990,10	6.722.510,39

To secure the loans of the company:

1. Pledge all shares owned, of VLACHOU BROS AVE and FOKAS BROS AVEE

Additionally, the company grants as a security :



- 1. Pledge in machinery of total value Euro 1,000,000
- 2 . Pledge on stocks of total value of 1,000,000 Euros , and

3. Pledge of all shares owned of the affiliate of FOCAS BROS SA and of total shares owned of the affiliate of VLACHOU BROS AVE . Additionally

4. Pledge of any receivables that may derive from the insurance of machinery and stock for the amount of 1.000.000 Euro and 1.000.000 Euro, respectively .

#### 5.9 Liens on the property and pledges

To cover the bank loan of the company there is a lien on all of the shares owned of the affiliate FOCAS BROS SA and of total shares owned of the company VLACHOU BROS AVE .

Additionally, the company will grants as a security :

- 1. Pledge in machinery of total value Euro 1,000,000
- ${\bf 2}$  . Pledge on stocks of total value of 1,000,000 Euros , and

3. Pledge of all shares owned of the affiliate of FOCAS BROS SA and of total shares owned of the affiliate of VLACHOU BROS AVE . Additionally

4. Pledge of any receivables that may derive from the insurance of machinery and stock for the amount of 1.000.000 Euro and 1.000.000 Euro, respectively.

#### 5.10 Contingent assets - liabilities

#### Information related to the Contingent liabilities

There are no pending cases that may have a significant impact on the financial statements of the company.

The Company establishes provisions for the additional taxes that might arise from future tax audits, based on historical data on the outcome of the respective inspections. The year 2010 has not been audited while the company has not made any provisions for additional tax liabilities. For the year 2013 the company has been audited by its statutory auditors according to article 82 paragraph 5 of Law 2238/1994. The audit was completed and the auditors issued an unqualified report on tax compliance.

#### Information on contingent claims

Apart from disputed claims of 527.932,39 euros for which there is sufficient collateral and expected judicial vindication, no requirements that do not appear on financial statements or should have discovered otherwise.

#### 5.11 Number of employees

The number of employees for the nine months of 2013 and 2012, is as follows :

	31/3/2014	31/3/2013
White collar	38	33
Blue collar	62	66
	100	99

#### 5.12 Earnings per share

Earnings per share are calculated as follows:



	1/1 - 31/3/2014	1/1 - 31/3/2013
Profit / (loss) of the period	195.326,61	360.089,40
Weighted average of shares outstanding	3.953.090	3.953.090
Basic (€ / share)	0,0494	0,0911

### 5.13 Transactions with related parties

The following transactions and balances are transactions with related parties .

As related entities, excluding the Group companies, are considered the companies involved with a large stake in parent company, the companies belonging to large shareholders and the companies controlled by members of the Board and managers of the Company.



#### **Compensation**

	31/3/2014	31/3/2013
BoD Members and key management personnel	210.398,50	168.136,89
Total	210.398,50	168.136,89
<u>Loans</u>		
	31/3/2014	31/12/2013
BoD Members and key management personnel	15.600,66	15.600,66
Total	15.600,66	15.600,66
Guarantees		
	31/3/2014	31/12/2013
Subsidiaries	0,00	0,00
Σύνολο	0,00	0,00
Outstanding balances from compensation given		
	31/3/2014	31/12/2013
BoD Members and key management personnel	90.727,77	17.382,96
Total	90.727,77	17.382,96
<u>Receivables</u>		
	31/3/2014	31/12/2013
BoD Members and key management personnel	892,50	892,50
Total	892,50	892,50
<u>Payables</u>		
	31/3/2014	31/12/2013
BoD Members and key management personnel	90.727,77	17.382,96
Total	90.727,77	17.382,96

The transactions of Board Members and managers with the Company are analyzed below. Key management personnel, as defined by IAS 24, refer to : CFO , Accounting Manager , Commercial Manager , Technical Director and any relatives of Board members and managers working in the Company .

Compensation to key management personnel		
Amounts in Euro	31/3/2014	31/3/2013
Salaries and other compensation to BoD members	30.390,00	29.882,88
Salaries and other compensation to key management personnel	55.008,53	53.908,53
Compensation to BoD members approved by the General Meeting	124.999,97	84.345,48
	210.398,50	168.136,89
Receivables from Board members and key management personnel		
Amounts in Euro	31/3/2014	31/12/2013
Loans provided	15.600,66	15.600,66
Other receivables	892,50	892,50
	16.493,16	16.493,16



Liabilities to	Board memb	pers and key	, management	personnel
	bound mem	cis una key	management	personner

Amounts in Euro	31/3/2014	31/12/2013
Liabilities from loans received	0,00	0,00
Liabilities from salaries and other compensation	15.727,80	17.382,96
Liabilities from compensation to BoD members approved by the General Meeting	74.999,97	0,00
	90.727,77	17.382,96

No loans have been granted to members of the Board of Directors (and their families ) .

In addition to the above there are no other transactions with related parties .

#### 5.14 Events after the balance sheet date

Apart from this, there are no events after the balance sheet date that may have a significant impact on the financial statements of the company.

Kifissia, 21 May 2014				
The President & CEO	Vice President	The Board Member	CFO	
Ioannis Tsoukaridis	Korina Fasouli	Juliana Tsoukaridi	Nikolaos Zetos	
ID No. I 192855	ID No. P 110434	ID No. T 196593	ID No. AE 519511	